## Vermont State Teachers Retirement Plan

RETIREMENT

## Quarterly Plan Review

For the Period From July 1, 2016 to September 30, 2016

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## Plan Summary

## Total Assets

- Assets at September 30, 2016

$$
\$ 80.21
$$

- Less assets at June 30, 2016
$\$ 77.52$
- Asset change for the quarter
\$2.69


## Asset Components

- Contributions for the quarter
\$2.09
- Less distributions for the quarter -\$2.15
- Net investment gain for the quarter \$2.75
- Asset change for the quarter \$2.69


## Executive Summary

- Plan assets were at $\$ 80.21$ million as of September 30, 2016
- Plan assets grew by $\$ 2.69$ million (3.5\%) from July 1, 2016 to September 30, 2016
- Contributions were $\$ 2.09$ million from July 1, 2016 to September 30, 2016
- From July 1, 2016 to September 30, 2016 there were 2,473 participants


## Asset Growth



## Assets by Asset Class



## Percentage of Assets by Asset Class

| 403(b) Plan | Self Directed | Target Date | Internat'\| | Small <br> Cap | $\begin{aligned} & \text { Mid } \\ & \text { Cap } \end{aligned}$ | Large Cap | Specialty | Bond | Fixed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7/1/2015 to 9/30/2015 | 0.3\% | 29.1\% | 9.5\% | 6.4\% | 10.2\% | 15.4\% | 6.7\% | 10.5\% | 12.0\% |
| 10/1/2015 to 12/31/2015 | 0.4\% | 29.3\% | 9.4\% | 7.1\% | 10.3\% | 15.8\% | 6.3\% | 9.9\% | 11.5\% |
| 1/1/2016 to 3/31/2016 | 0.4\% | 28.6\% | 9.0\% | 6.3\% | 10.0\% | 17.4\% | 6.0\% | 10.3\% | 11.9\% |
| 4/1/2016 to 6/30/2016 | 0.4\% | 27.2\% | 8.7\% | 7.1\% | 9.6\% | 17.9\% | 6.4\% | 10.8\% | 11.9\% |
| 7/1/2016 to 9/30/2016 | 0.4\% | 27.3\% | 8.7\% | 6.7\% | 9.3\% | 17.9\% | 6.3\% | 12.3\% | 11.3\% |

## Assets by Investment Options



## Asset Distribution by Fund

| Active Participants: |  |
| :---: | :---: |
| 9/30/2015 | 2,380 |
| 12/31/2015 | 2,399 |
| 3/31/2016 | 2,414 |
| 6/30/2016 | 2,428 |
| 9/30/2016 | 2,473 |
| Average Account |  |
| Balance per Participant: |  |
| 9/30/2015 | \$28,590 |
| 12/31/2015 | \$29,758 |
| 3/31/2016 | \$30,619 |
| 6/30/2016 | \$31,925 |
| 9/30/2016 | \$32,434 |
| Average Number of Investment Options per Participant: |  |
| 9/30/2015 | 4.3 |
| 12/31/2015 | 4.4 |
| 3/31/2016 | 4.7 |
| 6/30/2016 | 4.8 |
| 9/30/2016 | 4.9 |



## Contribution History



## Contribution by Asset Class




## Percentage of Contributions by Asset Class

| 403(b) Plan | Target Date | Internat" | Small Cap | $\begin{aligned} & \text { Mid } \\ & \text { Cap } \end{aligned}$ | Large <br> Cap | Specialty | Bond | Fixed |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7/1/2015 to 9/30/2015 | 31.2\% | 12.6\% | 6.2\% | 10.1\% | 14.3\% | 6.7\% | 9.1\% | 9.9\% |
| 10/1/2015 to 12/31/2015 | 27.5\% | 12.6\% | 6.9\% | 9.6\% | 16.4\% | 6.6\% | 10.7\% | 9.7\% |
| 1/1/2016 to 3/31/2016 | 25.3\% | 12.9\% | 8.0\% | 10.0\% | 18.1\% | 6.0\% | 10.7\% | 9.2\% |
| 4/1/2016 to 6/30/2016 | 24.3\% | 11.8\% | 7.6\% | 9.6\% | 18.8\% | 6.6\% | 11.4\% | 9.8\% |
| 7/1/2016 to 9/30/2016 | 26.3\% | 11.2\% | 7.3\% | 9.5\% | 19.0\% | 5.3\% | 12.9\% | 8.4\% |

## Contributions by Investment Option



## Contributions by Fund



| Asset Class/Fund Name | 4/1/2016 to 6/30/2016 |  |  | 7/1/2016 to 9/30/2016 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Pct | Accts | Amount | Pct | Accts |
| Target Date |  |  |  |  |  |  |
| T. Row e Price 2010 Fund | 44,787 | 1.5\% | 40 | 18,350 | 0.9\% | 35 |
| T. Rowe Price 2020 Fund | 250,844 | 8.2\% | 165 | 179,519 | 8.6\% | 154 |
| T. Rowe Price 2030 Fund | 267,029 | 8.7\% | 169 | 186,322 | 8.9\% | 161 |
| T. Rowe Price 2040 Fund | 120,327 | 3.9\% | 117 | 72,339 | 3.5\% | 115 |
| T. Row e Price Balanced Fund | 62,311 | 2.0\% | 63 | 93,460 | 4.5\% | 75 |
|  | 745,298 | 24.3\% |  | 549,991 | 26.3\% |  |
| International |  |  |  |  |  |  |
| Vanguard Total Intl Stock Index Inv | 362,899 | 11.8\% | 1,132 | 233,538 | 11.2\% | 1,128 |
|  | 362,899 | 11.8\% |  | 233,538 | 11.2\% |  |
| Small-Cap |  |  |  |  |  |  |
| Vanguard Small-Cap Index Fund - Inv | 234,055 | 7.6\% | 1,161 | 152,906 | 7.3\% | 1,156 |
|  | 234,055 | 7.6\% |  | 152,906 | 7.3\% |  |
| Mid-Cap |  |  |  |  |  |  |
| Vanguard Mid Cap Index Ins | 294,567 | 9.6\% | 1,198 | 199,266 | 9.5\% | 1,187 |
|  | 294,567 | 9.6\% |  | 199,266 | 9.5\% |  |
| Large-Cap |  |  |  |  |  |  |
|  | 577,962 | 18.8\% |  | 397,059 | 19.0\% |  |
| Specialty |  |  |  |  |  |  |
| Calvert Equity Portfolio A | 54,886 | 1.8\% | 114 | 21,947 | 1.1\% | 107 |
| PIMCO Total Return IIII Instl | 122,714 | 4.0\% | 870 | 60,342 | 2.9\% | 819 |
| Pax Global Envrnmntl Mkts Instl | 23,811 | 0.8\% | 809 | 28,148 | 1.3\% | 887 |
|  | 201,411 | 6.6\% |  | 110,436 | 5.3\% |  |
| Bond |  |  |  |  |  |  |
| Vanguard Total Bond Market Index Inv | 350,671 | 11.4\% | 1,037 | 159,263 | 7.6\% | 876 |
| Vanguard Total Bond Market Index Inst | 0 | 0.0\% | - | 111,184 | 5.3\% | 977 |
|  | 350,671 | 11.4\% |  | 270,447 | 12.9\% |  |
| Fixed |  |  |  |  |  |  |
| Great-West Portfolio Fund | 301,628 | 9.8\% | 756 | 176,428 | 8.4\% | 736 |
|  | 301,628 | 9.8\% |  | 176,428 | 8.4\% |  |
|  | 3,068,491 | 100.0\% |  | 2,090,070 | 100.0\% |  |

## Plan Participation



## Benefit Payment Distribution

|  | 4/1/2016 to 6/30/2016 |  |  | 7/1/2016 to 9/30/2016 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Pct | Count | Amount | Pct | Count |
| Full Withdrawals |  |  |  |  |  |  |
| Death | 0 | 0.0\% | 0 | 594,244 | 27.6\% | 2 |
| Disability | 0 | 0.0\% | 0 | 1,392 | 0.1\% | 1 |
| Retirement | 117,061 | 14.3\% | 2 | 512,988 | 23.8\% | 6 |
| Separation of Service | 401,973 | 49.1\% | 12 | 849,881 | 39.5\% | 26 |
| Total Full Withdrawals: | 519,034 | 63.3\% | 14 | 1,958,504 | 91.0\% | 35 |
| Partial Withdrawals |  |  |  |  |  |  |
| Age 591⁄2 | 35,823 | 4.4\% | 3 | 45,866 | 2.1\% | 5 |
| Contribution Exchange | 11,018 | 1.3\% | 1 | 0 | 0.0\% | 0 |
| Hardship | 6,145 | 0.7\% | 2 | 26,821 | 1.2\% | 6 |
| In Service | 6,044 | 0.7\% | 1 | 2,015 | 0.1\% | 1 |
| Loan | 5,218 | 0.6\% | 2 | 0 | 0.0\% | 0 |
| Minimum Distribution | 794 | 0.1\% | 1 | 7,154 | 0.3\% | 2 |
| QDRO | 6,428 | 0.8\% | 1 | 0 | 0.0\% | 0 |
| Retirement | 76,173 | 9.3\% | 2 | 0 | 0.0\% | 0 |
| Separation of Service | 35,177 | 4.3\% | 5 | 51,571 | 2.4\% | 5 |
| Service Credit | 97,785 | 11.9\% | 3 | 37,566 | 1.7\% | 1 |
| Total Partial Withdrawals: | 280,604 | 34.2\% | 21 | 170,993 | 7.9\% | 20 |
| Periodic Payments |  |  |  |  |  |  |
| Beneficiary Payment | 0 | 0.0\% | 0 | 850 | 0.0\% | 1 |
| Minimum Distribution | 10,140 | 1.2\% | 5 | 4,125 | 0.2\% | 5 |
| Retirement | 9,625 | 1.2\% | 5 | 17,925 | 0.8\% | 8 |
| Total Periodic Payments: | 19,765 | 2.4\% | 10 | 22,900 | 1.1\% | 14 |
|  | 819,403 | 100.0\% | 45 | 2,152,397 | 100.0\% | 69 |

## AdvisedAssetsGroup

Service Utilization by Number of Participants


## AdvisedAssetsGroup

## Service Utilization by Assets



## Total Plan Field Activity For Supervisory Union

| Field <br> Activity | 1st Quarter $2016$ | 2nd Quarter $\qquad$ <br> 2016 | 3rd Quarter $2016$ | 4th Quarter $2016$ | YTD Totals $(01 / 01 / 16-09 / 30 / 16)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Group Meetings | 2 | 10 | 9 |  | 21 |
| Total Appointments | 169 | 221 | 178 |  | 568 |
| New Enrollments | 22 | 53 | 48 |  | 123 |
| Increases by AE | 44 | 65 | 34 |  | 143 |
| Managed Amounts by AE Annualized Contributions | \$1,142,200 | \$1,201,094 | \$1,350,891 |  | \$3,694,185 |
| Managed Account Participants - New | 19 | 48 | 36 |  | 103 |
| Roll Ins | \$121,310 | \$209,595 | \$385,529 |  | \$716,434 |

## DISCLOSURES

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