



## Single Deposit Investment Account 940040

## **Plan Summary**

Presented by: Gabriel D'Ulisse Vice President and Managing Director

As of: March 31, 2019

Report contains information up through the last business day of the period end.



# **Plan Summary and Benchmark Trends**

### **Plan Demographics Summary**

	10/1/2018- 12/31/2018	1/1/2019- 3/31/2019
Total Participants*	1,075	1,044
Active Participants	314	301
Terminated Participants	756	738
Multiple Status Participants***	5	5
Average Participant Balance	\$36,362	\$35,908
Average Account Balance for Active Participants	\$20,140	\$19,300
Median Participant Balance	\$21,871	\$21,924
Median Participant Balance for Active Participants	\$11,844	\$11,733
Participants Age 50 and Over	1,074	1,043
Total Assets for Participants Age 50 and Over	\$39,051,789	\$37,449,795
Total Distributions	(\$2,613,664)	(\$1,847,306)
Percentage of Assets Distributed	6.7%	4.9%
Total Participant Balances	\$39,089,658	\$37,487,907

\*Participant(s) with an account balance greater than \$0.

\*\*\* Participant(s) with an account balance greater than \$0 in more than one participant status category (e.g. Active status in one subplan but Terminated status in another subplan).



#### **Plan Features**

Stable Value	12/31/2018	3/31/2019
Participation Rate in Stable Value	100.0%	100.0%
% of Plan Assets in Stable Value	100.0%	100.0%
Prudential % of Plan Assets in Stable Value - As of 12/31/2018	25.8	8%

#### Participant Activity

Call Center / Website Statistics	10/1/2018 - 12/31/2018	1/1/2019 - 3/31/2019
Total Call Volume	647	353
Total Web Logins	622	941

### **Transaction Summary**

Transactions	10/1/2018 - 12/31/2018	1/1/2019 - 3/31/2019
Distributions	737	289



### Asset Allocation/Net Activity By Age

#### January 1, 2019 to March 31, 2019

	35-44	45-54	55-64	65+	Total
Total Participant Balances	\$38,112	\$0	\$1,046,473	\$36,403,322	\$37,487,907
% Assets	0.1%	0.0%	2.8%	97.1%	100.0%
Cash Distributions	\$0	\$0	(\$15,109)	(\$771,006)	(\$786,115)
Rollovers Out	\$0	\$0	(\$661)	(\$1,060,529)	(\$1,061,191)
Total (Cash Distributions + Rollovers Out)	\$0	\$0	(\$15,770)	(\$1,831,535)	(\$1,847,306)
Net Activity	\$0	\$0	(\$15,770)	(\$1,831,535)	(\$1,847,306)
Total Participants	2	0	97	946	1,045
Average Account Balance	\$19,056	n/a	\$10,788	\$38,481	\$35,874
Median Account Balance	\$19,103	\$0	\$6,704	\$24,237	\$21,924
Prudential Avg. Account Balance as of 12/31/2018	\$39,050	\$76,411	\$106,786	\$113,266	\$64,203



## **Plan Activity**

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#### **Participant Distribution Statistics**

	Amount of Withdrawals Taken				# of Withdrawals			
	10/1/2018 -	1/1/2019 -			10/1/2018 -	1/1/2019 -		
Distribution Type	12/31/2018	3/31/2019	Change	% Change	12/31/2018	3/31/2019	Change	% Change
Termination	\$706,852	\$1,324,315	\$617,463	87%	75	72	(3)	-4%
Required Minimum Distribution	\$1,010,081	\$96,866	(\$913,215)	-90%	442	46	(396)	-90%
Death Distribution	\$726,002	\$263,619	(\$462,383)	-64%	74	42	(32)	-43%
Installment Payment	\$173,435	\$115,295	(\$58,139)	-34%	137	109	(28)	-20%
In-Service Withdraw al	-\$2,721	\$47,211	\$49,932	-1835%	8	20	12	150%
Gross Adjustment	\$16	\$0	(\$16)	-100%	1	0	(1)	-100%
Grand Total	\$2,613,664	\$1,847,306	(\$766,358)	-29%	737	289	(448)	-61%

1/1/2019 - 3/31/2019						
	Amou	nt of Withdraw als	Taken		# of Withdraw als	
Distribution Sub-Type	Age < 50	Age < 50 Age >= 50 Total			Age >= 50	Total
Rollover	\$0	\$1,061,191	\$1,061,191	0	22	22
Cash	\$0	\$786,115	\$786,115	0	267	267
Grand Total	\$0	\$1,847,306	\$1,847,306	0	289	289

Termination - A withdraw al that is taken when the participant is active and terminating from employment or is already in a 'Terminated' status.

Required Minimum Distribution - Minimum amounts that a participant must withdraw annually upon reaching a certain age or retirement. This would exclude any beneficiary or QDRO accounts.

Death Distribution - Distribution taken by a beneficiary. This could include required minimum distributions, installment payments, etc.

Installment Payment - An Installment distribution is a payment option that disburses funds over time (i.e. monthly, quarterly, yearly).

In-Service Withdraw al - A distribution that is taken while the participant is still active, before termination from employment.

Gross Adjustment - The total of all adjustments made to an account or plan in absolute terms, regardless of whether or not the adjustments were positive or negative.



#### **Participant Transaction Statistics**

	4/1/2018 - 6/30/2018	7/1/2018 - 9/30/2018	10/1/2018 - 12/31/2018	1/1/2019 - 3/31/2019
Call Center				
Unique Callers	176	159	331	204
Total Call Volume	314	321	647	353
Participant Website				
Unique Web Logins	160	144	137	178
Total Web Logins	721	669	622	941

Call Center Reason Category	4/1/2018 - 6/30/2018	7/1/2018 - 9/30/2018	10/1/2018 - 12/31/2018	1/1/2019 - 3/31/2019
Account Explanations	119	116	191	128
Allocation Changes & Exchange	1	0	0	0
Contributions	0	0	0	2
Disbursements	150	167	419	150
Enrollments	0	0	1	0
Forms	9	3	1	0
Fund Information	5	4	3	3
Hardships	0	0	0	0
IFX	3	6	6	2
IVR or Web Assistance	8	7	7	9
Loans	0	0	0	0
Other	0	0	0	0
Payment Questions	0	0	0	0
Plan Explanations	11	11	14	7
Regen Reg Letter	0	0	0	0
Status of Research	2	1	5	6
Tax Information	1	1	0	41
Website Processing	5	5	0	2
Total	314	321	647	350

#### Definitions:

**Unique Callers** – The number of individuals that spoke to a Participant Service Center Representative during the reporting period (e.g., If the same individual called five times during the reporting period, they would only be counted once).

**Total Call Volume** – The number of calls to a Participant Service Center Representative during the reporting period (e.g., If the same individual called five times during the reporting period, they would be counted five times).

**Unique Web Logins** – The number of individuals that logged into the Participant Website during the reporting period (e.g., If the same individual logged-in five times during the reporting period, they would only be counted once).

**Total Web Logins** – The number of logins to the Participant Website during the reporting period (e.g., If the same individual logged-in five times during the reporting period, they would be counted five times).

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State of Vermont ICMA-RC Stable Income fund Performance Reportin As of 3/31/2019

			Benchmark: ICE
	Non-Annualized	Annualized	BofAML US 3M T-Bill
1 MONTH	0.22%	2.64%	2.66%
3 MONTH	0.63%	2.58%	2.46%
YTD	0.63%	2.58%	2.46%
1 YEAR		2.47%	2.12%
3 YEAR		2.32%	1.19%
5 YEAR		2.27%	0.74%
Since Inception		2.50%	N/A



Assets and contributions reflect actual participant account balances and do not include outstanding loan balances, forfeitures, and / or expense account assets.

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Prudential's Book of Business averages are as of 12/31/2018.



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