# Single Deposit Investment Account 940040 

Plan Summary

Presented by: Gabriel D'Ulisse Vice President and Managing Director

As of: September 30, 2019
Report contains information up through the last business day of the period end.

## Plan Summary and Benchmark Trends

State of Vermont

## Plan Demographics Summary

|  | $\begin{aligned} & \text { 1/1/2018- } \\ & 9 / 30 / 2018 \end{aligned}$ | $\begin{aligned} & \text { 1/1/2019- } \\ & 9 / 30 / 2019 \end{aligned}$ |
| :---: | :---: | :---: |
| Total Participants* | 1,122 | 984 |
| Active Participants | 598 | 38 |
| Terminated Participants | 520 | 946 |
| Multiple Status Participants*** | 4 | 0 |
| Average Participant Balance | \$36,938 | \$36,652 |
| Average Account Balance for Active Participants | \$30,787 | \$24,180 |
| Median Participant Balance | \$22,231 | \$22,856 |
| Median Participant Balance for Active Participants | \$18,049 | \$10,252 |
| Participants Age 50 and Over | 1,120 | 983 |
| Total Assets for Participants Age 50 and Over | \$41,385,259 | \$36,046,283 |
| Total Distributions | (\$3,213,401) | $(\$ 3,718,043)$ |
| Percentage of Assets Distributed | 7.8\% | 10.3\% |
| Market Value Gain / Loss**** | \$3,213,401 | (\$1,660,642) |
| Total Participant Balances | \$41,444,304 | \$36,065,620 |

*Participant(s) with an account balance greater than \$0.
*** Participant(s) with an account balance greater than \$0 in more than one participant status category (e.g. Active status in one subplan but Terminated status in another subplan).
****This is not the equivalent of a plan level return on investment due to the timing of additions, distributions and underlying investment performance.

## Plan Features

| Stable Value | $9 / 30 / 2018$ | $9 / 30 / 2019$ |
| :--- | ---: | ---: |
| Participation Rate in Stable Value | $100.0 \%$ | $100.0 \%$ |
| $\%$ of Plan Assets in Stable Value | $100.0 \%$ | $100.0 \%$ |
| Prudential \% of Plan Assets in Stable Value - As of 12/31/2018 | $25.8 \%$ |  |

## Participant Activity

| Call Center | $1 / 1 / 2018-$ <br> $9 / 30 / 2018$ | $1 / 1 / 2019-$ <br> $9 / 30 / 2019$ |
| :--- | :---: | ---: |
| Total Call Volume | 1,110 | 762 |

## Transaction Summary

|  |  |  |
| :---: | :---: | :---: |
|  | Transactions | $1 / 1 / 2018-$ |
|  | $9 / 30 / 2018$ | $9 / 30 / 2019$ |
| Distributions |  | 785 |

## Plan Summary

## Asset Allocation/Net Activity By Age

January 1, 2019 to September 30, 2019

|  | $35-44$ | $55-64$ | $65+$ | Total |
| :--- | ---: | ---: | ---: | ---: |
| Total Participant Balances | $\$ 19,337$ | $\$ 728,197$ | $\$ 35,318,086$ | $\$ 36,065,620$ |
| \% Assets | $0.1 \%$ | $2.0 \%$ | $97.9 \%$ | $100.0 \%$ |
| Cash Distributions | $\$ 0$ | $(\$ 44,275)$ | $(\$ 2,129,018)$ | $(\$ 2,173,294)$ |
| Rollovers Out | $\$ 0$ | $(\$ 4,116)$ | $(\$ 1,540,633)$ | $(\$ 1,544,749)$ |
| Total (Cash Distributions + Rollovers Out) | $\$ 0$ | $(\$ 48,391)$ | $(\$ 3,669,652)$ | $(\$ 3,718,043)$ |
| Net Activity | $\$ 0$ | $(\$ 48,391)$ | $(\$ 3,669,652)$ | $(\$ 3,718,043)$ |
| Total Participants | 1 | 70 | 913 | 984 |
| Average Account Balance | $\$ 19,337$ | $\$ 10,403$ | $\$ 38,684$ | $\$ 36,652$ |
| Prudential Avg. Account Balance as of $12 / 31 / 2018$ | $\$ 39,050$ | $\$ 106,786$ | $\$ 113,266$ | $\$ 64,203$ |
| Median Account Balance | $\$ 19,337$ | $\$ 7,445$ | $\$ 24,049$ | $\$ 22,856$ |
| Prudential Median Account Balance as of $12 / 31 / 2018$ | $\$ 26,803$ | $\$ 71,696$ | $\$ 108,734$ | $\$ 64,761$ |

## Plan Activity

## Plan Summary

## Participant Distribution Statistics



| 1/1/2019-9/30/2019 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount of Withdraw als Taken |  |  | \# of Withdraw als |  |  |
| Distribution Sub-Type | Age < 50 | Age >= 50 | Total | Age < 50 | Age >= 50 | Total |
| Rollover | \$0 | \$1,544,749 | \$1,544,749 | 0 | 44 | 44 |
| Cash | \$0 | \$2,173,294 | \$2,173,294 | 0 | 842 | 842 |
| Grand Total | \$0 | \$3,718,043 | \$3,718,043 | 0 | 886 | 886 |

Termination - A w ithdraw al that is taken when the participant is active and terminating from employment or is already in a 'Terminated' status.
Death Distribution - Distribution taken by a beneficiary. This could include required minimum distributions, installment payments, etc.
Required Minimum Distribution - Minimum amounts that a participant must withdraw annually upon reaching a certain age or retirement. This would exclude any beneficiary or QDRO accounts. Installment Payment - An Installment distribution is a payment option that disburses funds over time (i.e. monthly, quarterly, yearly).
In-Service Withdraw al - A distribution that is taken while the participant is still active, before termination from employment.
QDRO - Distribution taken by the recipient of a QDRO. This could include required minimum distributions, installment payments, etc.
Gross Adjustment - The total of all adjustments made to an account or plan in absolute terms, regardless of whether or not the adjustments were positive or negative.

## State of Vermont ICMA-RC Stable Income fund Performance Reporting

 As of 9/30/2019|  | $9 / 30 / 2019$ <br> Performance | Benchmark: ICE <br> BofAML US 3M T- <br> Bill |
| :--- | :---: | :---: |
| 1 MONTH | $0.21 \%$ | $0.17 \%$ |
| 3 MONTH | $0.66 \%$ | $0.56 \%$ |
| YTD | $1.95 \%$ | $1.81 \%$ |
| 1 YEAR | $2.59 \%$ | $2.39 \%$ |
| 3 YEAR | $2.40 \%$ | $1.54 \%$ |
| 5 YEAR | $2.31 \%$ | $0.98 \%$ |
| Since Inception | $2.51 \%$ | $\mathrm{~N} / \mathrm{A}$ |

-returns for periods greater than one year are annualized.

Market to Book Value ratio - 101.41\%

Assets and contributions reflect actual participant account balances and do not include outstanding loan balances, forfeitures, and / or expense account assets.
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Prudential's Book of Business averages are as of 12/31/2018.

## 280 Trumbull Street <br> Hartford, CT 06103

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