



# QUARTERLY PLAN REVIEW

## **Vermont State Teachers Retirement Plan**

For the Period From July 1, 2014 to September 30, 2014



# Table of Contents

Plan Summary

Plan Assets

Contributions

Participation

Distributions

Reality Investing

Field Activity

Disclosures

AAG Fund Performance Review

# Plan Summary

## Total Assets

◆ Assets at September 30, 2014	\$59.39
◆ Less assets at June 30, 2014	<u>\$59.28</u>
◆ Asset change for the quarter	\$0.11

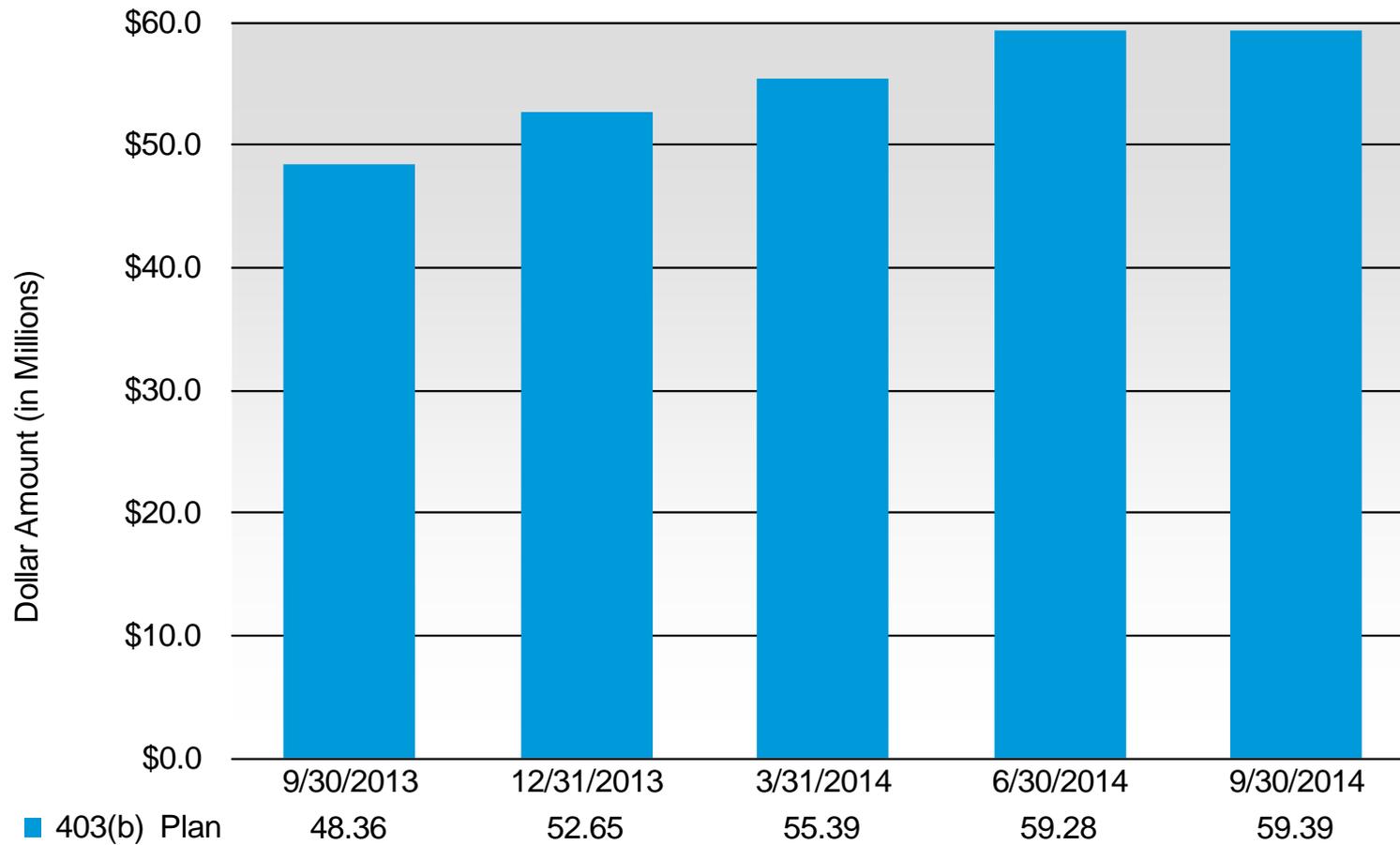
## Asset Components

◆ Contributions for the quarter	\$1.98
◆ Less distributions for the quarter	-\$1.00
◆ Net investment loss for the quarter	<u>-\$0.87</u>
◆ Asset change for the quarter	\$0.11

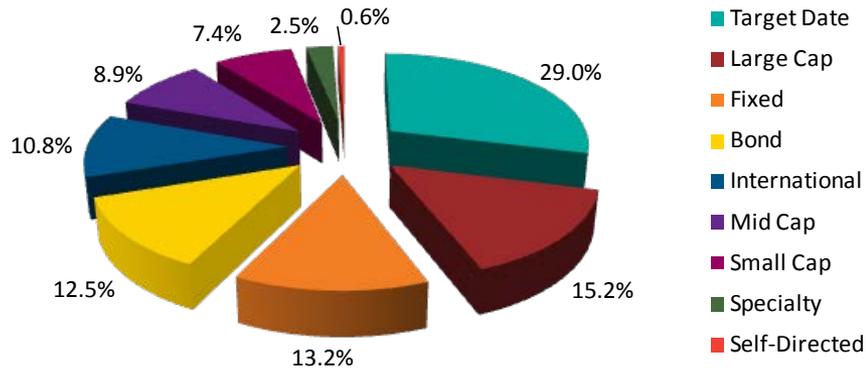
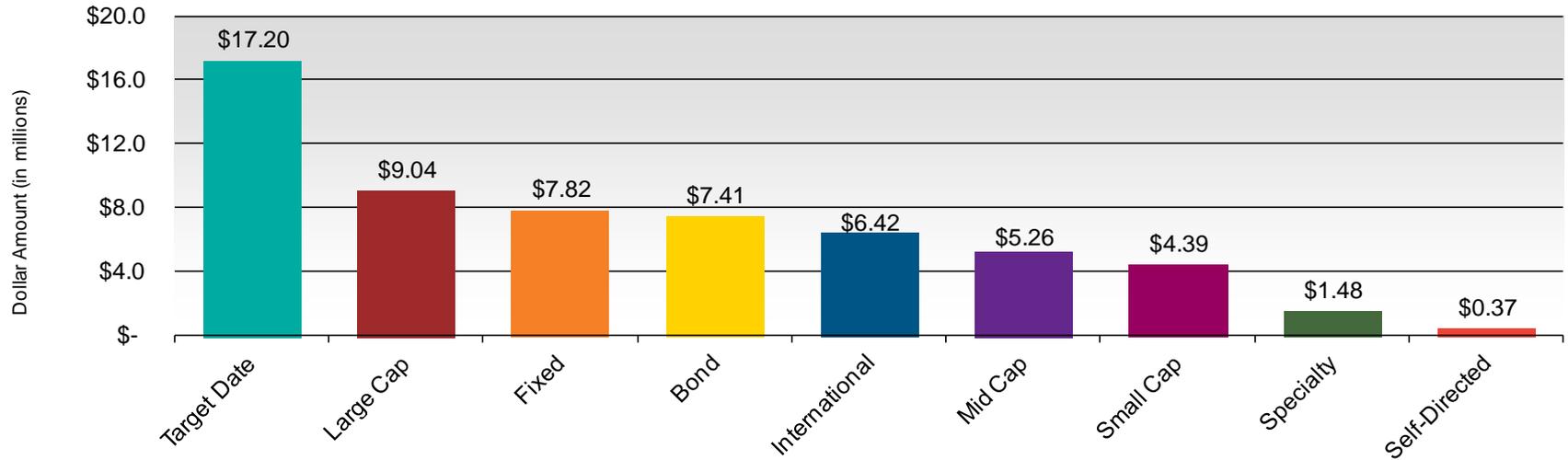
# Executive Summary

- ◆ Plan assets were at \$59.39 million as of September 30, 2014
- ◆ Plan assets grew by \$0.11 million (0.2%) from July 1, 2014 to September 30, 2014
- ◆ Contributions were \$1.98 million from July 1, 2014 to September 30, 2014
- ◆ From July 1, 2014 to September 30, 2014 there were 2,102 participants

# Asset Growth



# Assets by Asset Class



# Percentage of Assets by Asset Class

<b>403(b) Plan</b>	Self Directed	Target Date	Internat'l	Small Cap	Mid Cap	Large Cap	Specialty	Bond	Fixed
7/1/2013 to 9/30/2013	0.6%	28.2%	11.1%	7.0%	8.7%	15.0%	4.4%	9.7%	15.3%
10/1/2013 to 12/31/2013	0.6%	28.4%	10.9%	7.3%	8.8%	15.5%	3.3%	10.5%	14.6%
1/1/2014 to 3/31/2014	0.7%	28.8%	11.1%	7.5%	9.2%	15.2%	3.8%	10.7%	13.1%
4/1/2014 to 6/30/2014	0.6%	28.8%	11.3%	8.1%	8.5%	15.0%	2.9%	11.5%	13.1%
7/1/2014 to 9/30/2014	0.6%	29.0%	10.8%	7.4%	8.9%	15.2%	2.5%	12.5%	13.2%

# Assets by Investment Options



# Asset Distribution by Fund

## Active Participants:

9/30/2013	1,973
12/31/2013	1,998
3/31/2014	2,042
6/30/2014	2,061
9/30/2014	2,102

## Average Account

### Balance per Participant:

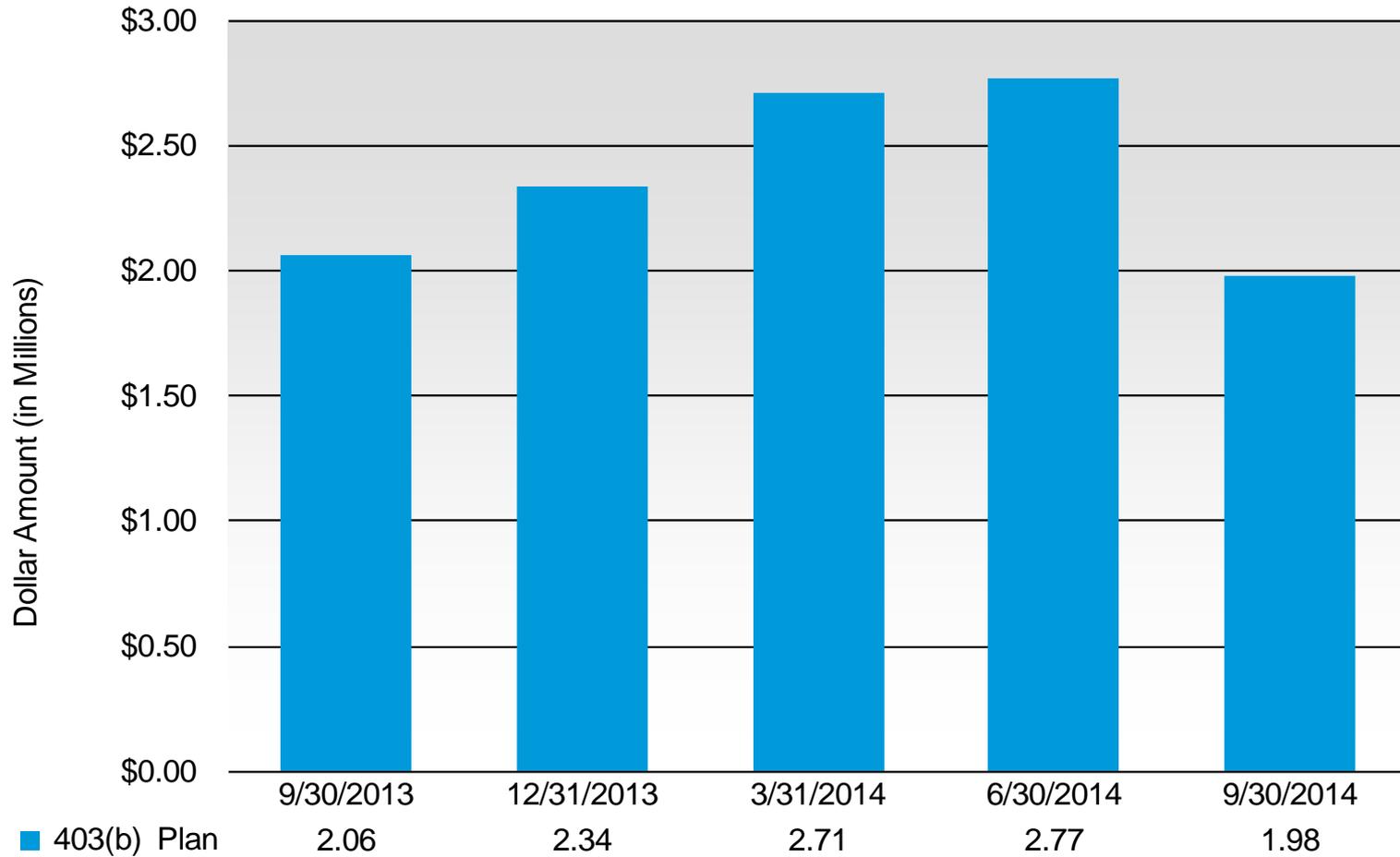
9/30/2013	\$24,513
12/31/2013	\$26,351
3/31/2014	\$27,126
6/30/2014	\$28,761
9/30/2014	\$28,256

### Average Number of Investment Options per Participant:

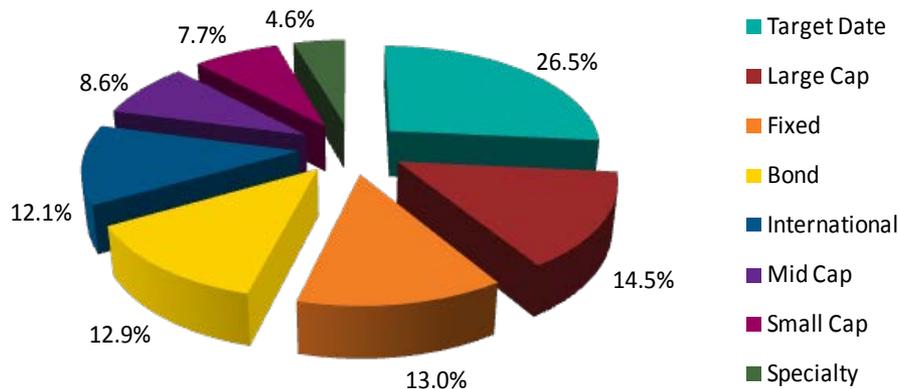
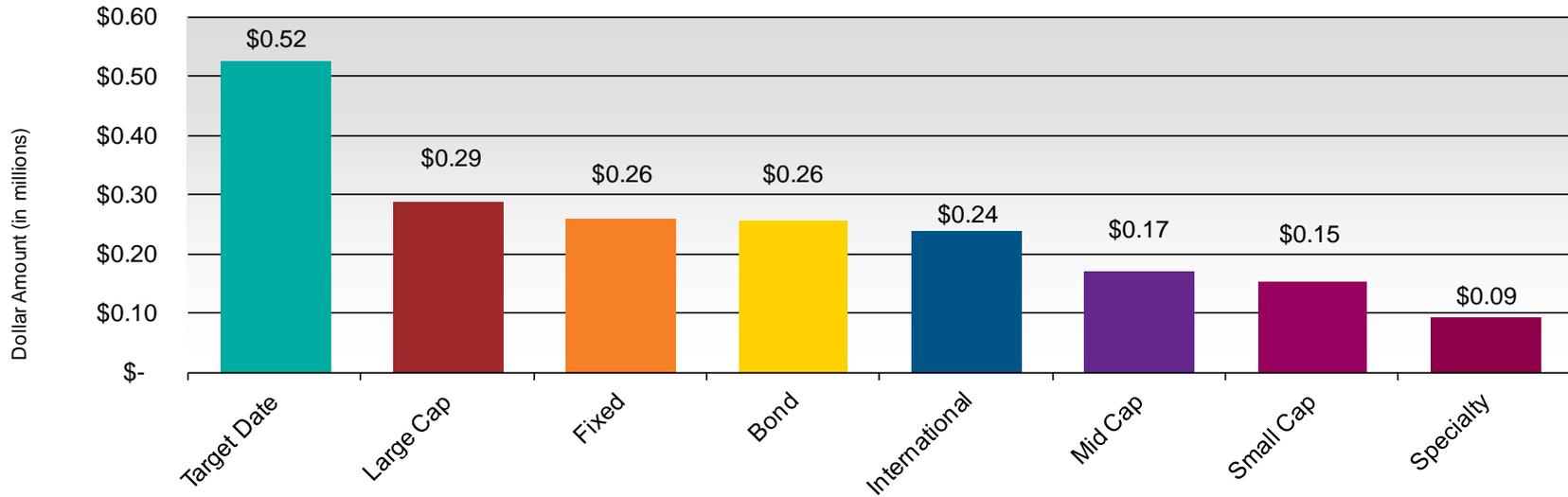
9/30/2013	3.6
12/31/2013	3.7
3/31/2014	3.8
6/30/2014	3.8
9/30/2014	3.8

Asset Class/Fund Name	6/30/2014			9/30/2014		
	Amount	Pct	Accts	Amount	Pct	Accts
<b>Self-Directed</b>						
Schw ab SDB Money Market	49,162	0.1%	4	31,663	0.1%	4
Schw ab SDB Securities	332,191	0.6%	5	338,079	0.6%	5
	<b>381,354</b>	<b>0.6%</b>		<b>369,741</b>	<b>0.6%</b>	
<b>Target Date</b>						
T. Row e Price Retirement 2010 Fund	2,411,486	4.1%	81	2,390,961	4.0%	79
T. Row e Price Retirement 2020 Fund	6,330,632	10.7%	219	6,383,968	10.7%	221
T. Row e Price Retirement 2030 Fund	4,763,250	8.0%	200	4,886,790	8.2%	208
T. Row e Price Retirement 2040 Fund	2,129,223	3.6%	139	2,145,206	3.6%	142
T. Row e Price Retirement Income Fund	1,456,773	2.5%	122	1,388,723	2.3%	125
	<b>17,091,364</b>	<b>28.8%</b>		<b>17,195,648</b>	<b>29.0%</b>	
<b>International</b>						
Vanguard Total Intl Stock Index Inv	6,684,821	11.3%	1,149	6,423,124	10.8%	1,182
	<b>6,684,821</b>	<b>11.3%</b>		<b>6,423,124</b>	<b>10.8%</b>	
<b>Small-Cap</b>						
Vanguard Small-Cap Index Fund - Inv	4,809,656	8.1%	1,170	4,394,173	7.4%	1,202
	<b>4,809,656</b>	<b>8.1%</b>		<b>4,394,173</b>	<b>7.4%</b>	
<b>Mid-Cap</b>						
Vanguard Mid Cap Index Ins	5,063,438	8.5%	1,195	5,261,968	8.9%	1,229
	<b>5,063,438</b>	<b>8.5%</b>		<b>5,261,968</b>	<b>8.9%</b>	
<b>Large-Cap</b>						
Vanguard Institutional Index I	8,906,302	15.0%	1,157	9,035,774	15.2%	1,189
	<b>8,906,302</b>	<b>15.0%</b>		<b>9,035,774</b>	<b>15.2%</b>	
<b>Specialty</b>						
Calvert Equity Portfolio A	150,714	0.3%	25	174,366	0.3%	27
PIMCO Total Return III Instl	1,586,247	2.7%	754	1,308,427	2.2%	877
	<b>1,736,961</b>	<b>2.9%</b>		<b>1,482,792</b>	<b>2.5%</b>	
<b>Bond</b>						
Vanguard Total Bond Market Index Inv	6,815,005	11.5%	1,172	7,412,157	12.5%	1,202
	<b>6,815,005</b>	<b>11.5%</b>		<b>7,412,157</b>	<b>12.5%</b>	
<b>Fixed</b>						
Great-West Portfolio Fund	7,787,593	13.1%	358	7,817,982	13.2%	357
	<b>7,787,593</b>	<b>13.1%</b>		<b>7,817,982</b>	<b>13.2%</b>	
	<b>59,276,495</b>	<b>100.0%</b>		<b>59,393,360</b>	<b>100.0%</b>	

# Contribution History



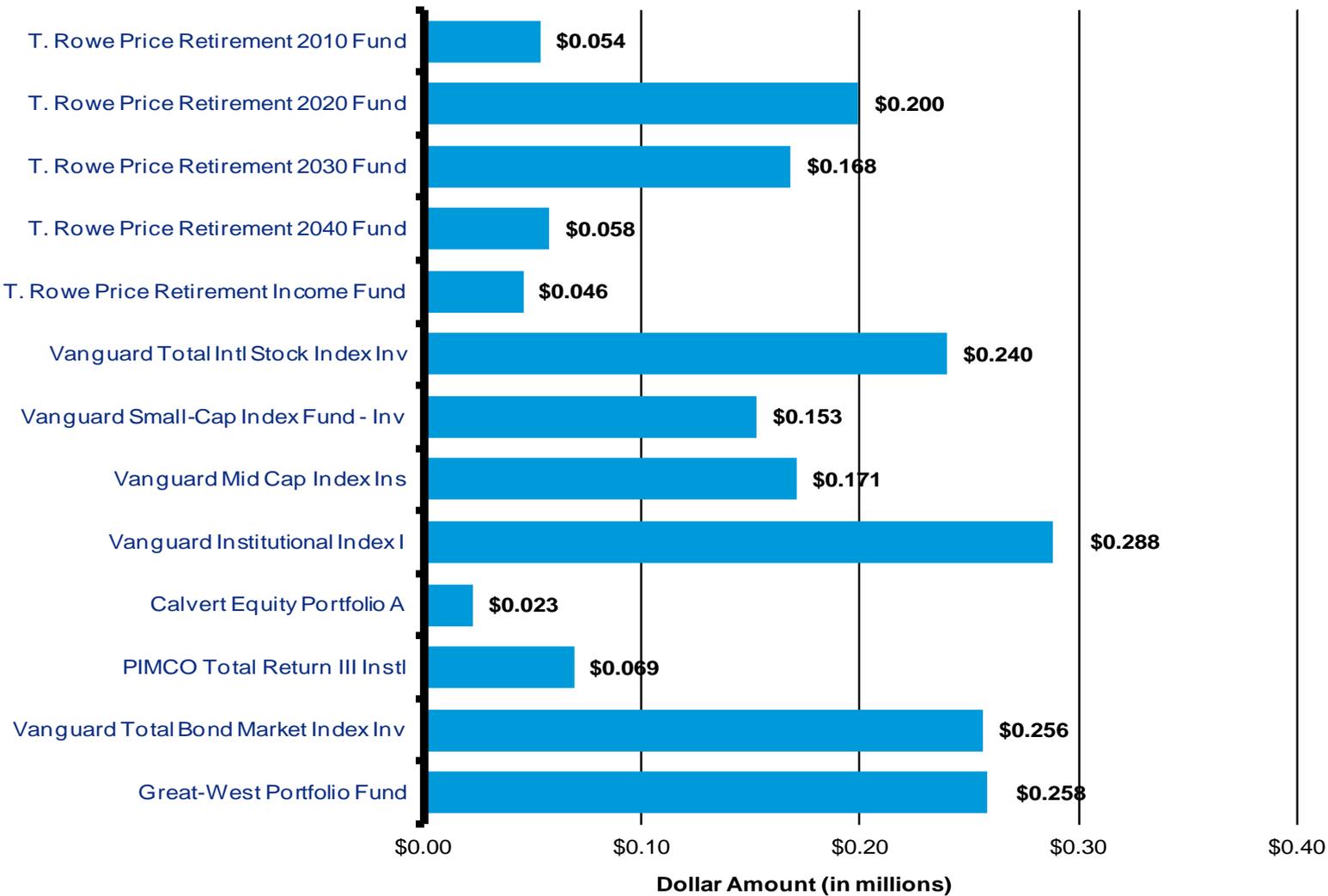
# Contribution by Asset Class



# Percentage of Contributions by Asset Class

<b>403(b) Plan</b>	Target Date	Internat'l	Small Cap	Mid Cap	Large Cap	Specialty	Bond	Fixed
7/1/2013 to 9/30/2013	31.7%	10.9%	6.0%	7.5%	13.3%	5.3%	7.5%	17.9%
10/1/2013 to 12/31/2013	33.3%	12.1%	6.7%	8.9%	14.3%	4.5%	9.5%	10.7%
1/1/2014 to 3/31/2014	24.7%	13.9%	8.0%	12.0%	15.5%	7.4%	9.7%	8.8%
4/1/2014 to 6/30/2014	30.6%	12.8%	7.8%	8.6%	14.3%	3.8%	12.3%	9.8%
7/1/2014 to 9/30/2014	26.5%	12.1%	7.7%	8.6%	14.5%	4.6%	12.9%	13.0%

# Contributions by Investment Option



# Contributions by Fund

## Contributing Participants:

9/30/2013	1,529
12/31/2013	1,527
3/31/2014	1,570
6/30/2014	1,560
9/30/2014	1,540

## Average

### Contributions per Participant:

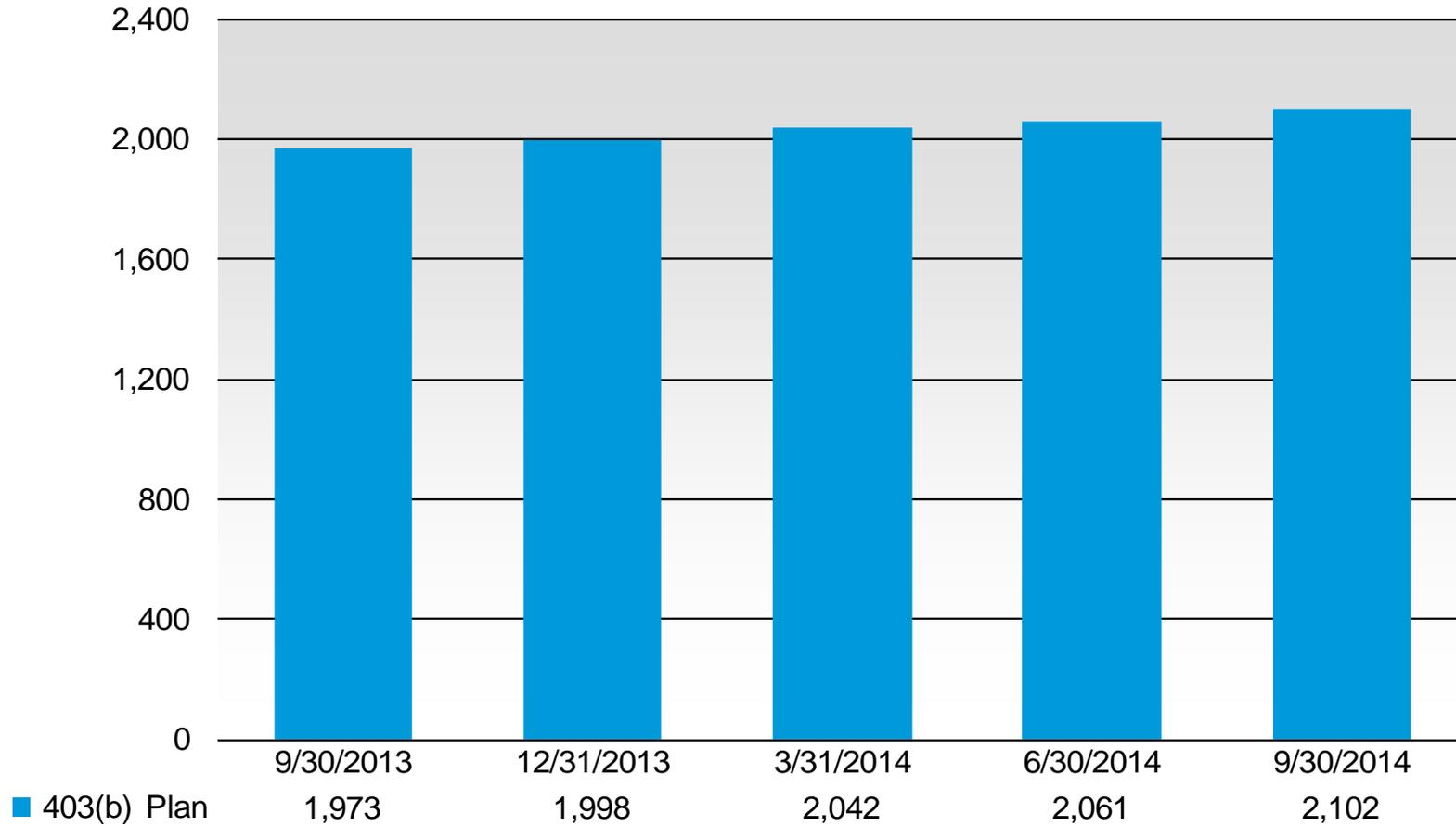
9/30/2013	\$1,349
12/31/2013	\$1,531
3/31/2014	\$1,724
6/30/2014	\$1,777
9/30/2014	\$1,287

### Average Number of Investment Options per Participant:

9/30/2013	3.7
12/31/2013	3.7
3/31/2014	3.7
6/30/2014	3.8
9/30/2014	3.9

Asset Class/Fund Name	4/1/2014 to 6/30/2014			7/1/2014 to 9/30/2014		
	Amount	Pct	Accts	Amount	Pct	Accts
<b>Target Date</b>						
T. Rowe Price Retirement 2010 Fund	103,000	3.7%	59	53,572	2.7%	55
T. Rowe Price Retirement 2020 Fund	369,468	13.3%	181	199,503	10.1%	180
T. Rowe Price Retirement 2030 Fund	192,143	6.9%	164	168,434	8.5%	169
T. Rowe Price Retirement 2040 Fund	117,286	4.2%	103	57,923	2.9%	104
T. Rowe Price Retirement Income Fund	65,109	2.3%	52	45,562	2.3%	56
	<b>847,005</b>	<b>30.6%</b>		<b>524,993</b>	<b>26.5%</b>	
<b>International</b>						
Vanguard Total Intl Stock Index Inv	354,597	12.8%	928	239,953	12.1%	917
	<b>354,597</b>	<b>12.8%</b>		<b>239,953</b>	<b>12.1%</b>	
<b>Small-Cap</b>						
Vanguard Small-Cap Index Fund - Inv	215,810	7.8%	944	152,759	7.7%	936
	<b>215,810</b>	<b>7.8%</b>		<b>152,759</b>	<b>7.7%</b>	
<b>Mid-Cap</b>						
Vanguard Mid Cap Index Ins	239,723	8.6%	964	170,964	8.6%	956
	<b>239,723</b>	<b>8.6%</b>		<b>170,964</b>	<b>8.6%</b>	
<b>Large-Cap</b>						
Vanguard Institutional Index I	397,822	14.3%	929	287,857	14.5%	923
	<b>397,822</b>	<b>14.3%</b>		<b>287,857</b>	<b>14.5%</b>	
<b>Specialty</b>						
Calvert Equity Portfolio A	16,546	0.6%	19	22,776	1.1%	20
PIMCO Total Return III Instl	89,904	3.2%	440	68,887	3.5%	568
	<b>106,450</b>	<b>3.8%</b>		<b>91,663</b>	<b>4.6%</b>	
<b>Bond</b>						
Vanguard Total Bond Market Index Inv	340,394	12.3%	905	256,385	12.9%	899
	<b>340,394</b>	<b>12.3%</b>		<b>256,385</b>	<b>12.9%</b>	
<b>Fixed</b>						
Great-West Portfolio Fund	270,605	9.8%	218	257,843	13.0%	222
	<b>270,605</b>	<b>9.8%</b>		<b>257,843</b>	<b>13.0%</b>	
	<b>2,772,407</b>	<b>100.0%</b>		<b>1,982,417</b>	<b>100.0%</b>	

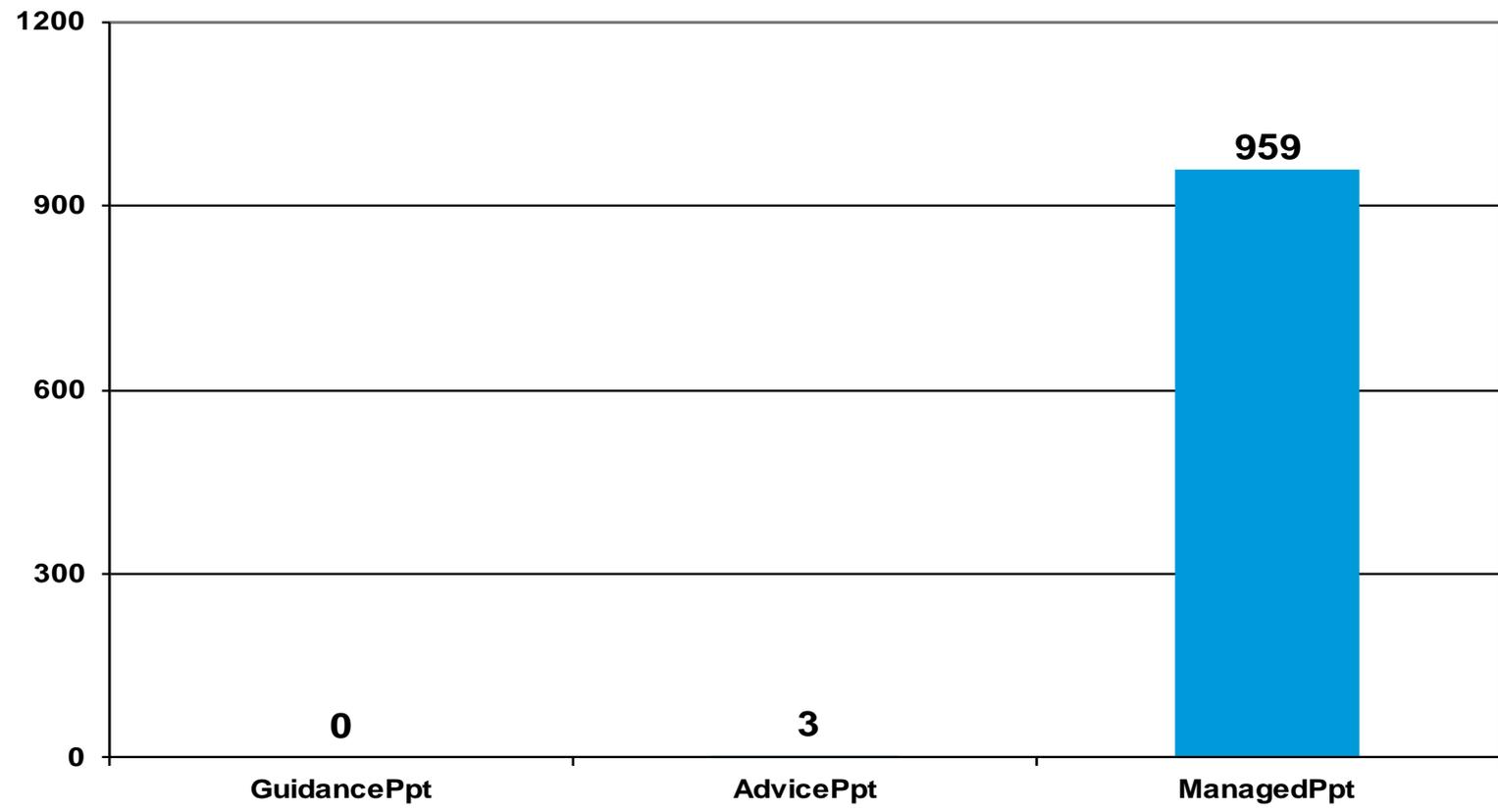
# Plan Participation



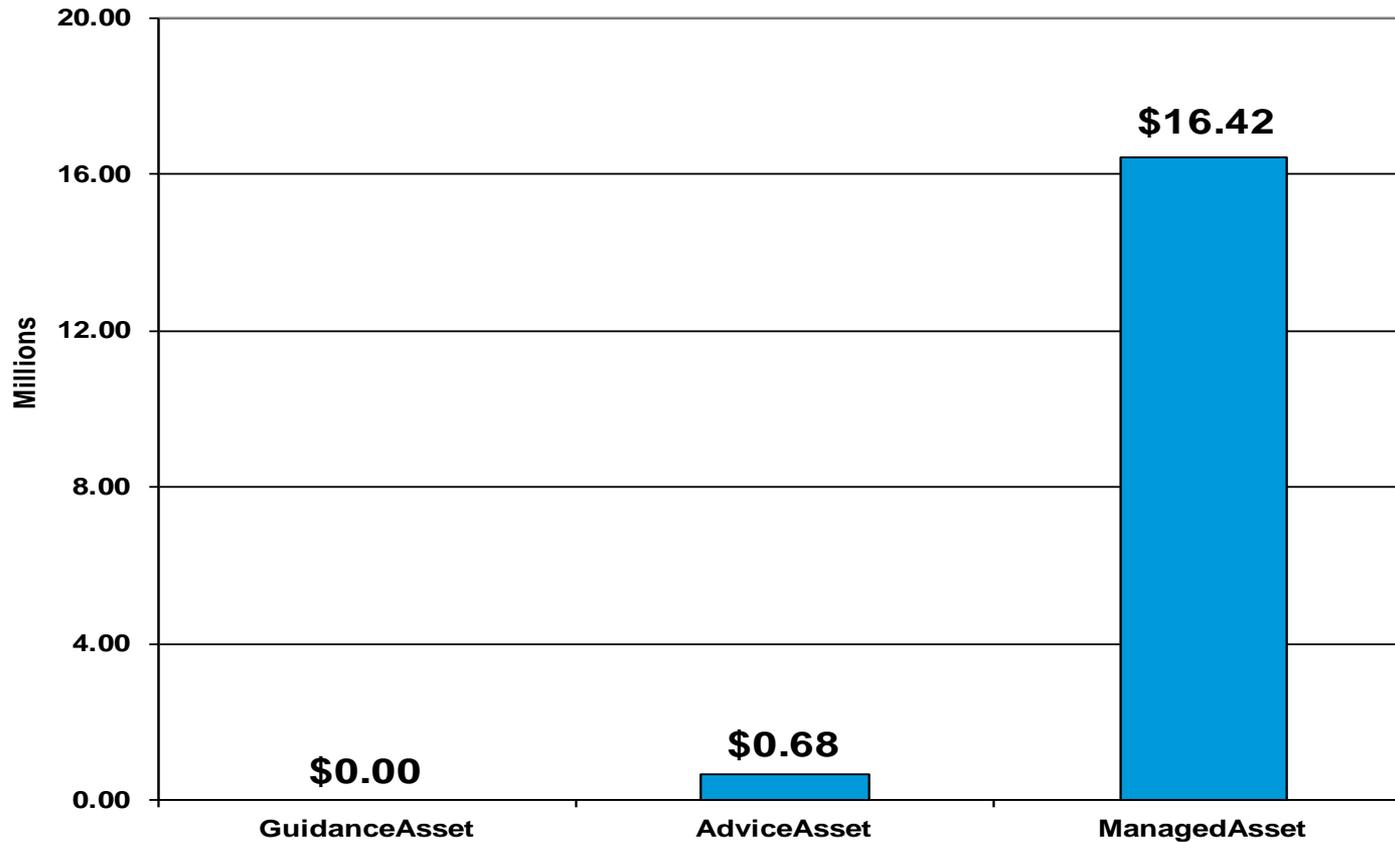
# Benefit Payment Distribution

	4/1/2014 to 6/30/2014			7/1/2014 to 9/30/2014		
	Amount	Pct	Count	Amount	Pct	Count
<b><u>Full Withdrawals</u></b>						
Death	46,442	5.3%	1	0	0.0%	0
Separation of Service	549,810	62.8%	22	925,772	92.4%	24
<b>Total Full Withdrawals:</b>	<b>596,252</b>	<b>68.1%</b>	<b>23</b>	<b>925,772</b>	<b>92.4%</b>	<b>24</b>
<b><u>Partial Withdrawals</u></b>						
Age 59½	160,376	18.3%	7	13,318	1.3%	1
Contribution Exchange	10,310	1.2%	3	0	0.0%	0
In Service	6,669	0.8%	1	14,668	1.5%	2
In Service - Retirement Age	0	0.0%	0	4,500	0.4%	1
Loan	35,619	4.1%	6	3,039	0.3%	1
Minimum Distribution	754	0.1%	1	1,611	0.2%	1
Separation of Service	0	0.0%	0	26,803	2.7%	2
Service Credit	58,533	6.7%	5	3,687	0.4%	1
<b>Total Partial Withdrawals:</b>	<b>272,260</b>	<b>31.1%</b>	<b>23</b>	<b>67,626</b>	<b>6.8%</b>	<b>9</b>
<b><u>Periodic Payments</u></b>						
Minimum Distribution	181	0.0%	1	1,234	0.1%	3
Retirement	6,900	0.8%	1	6,900	0.7%	1
<b>Total Periodic Payments:</b>	<b>7,081</b>	<b>0.8%</b>	<b>2</b>	<b>8,134</b>	<b>0.8%</b>	<b>4</b>
	<b>875,594</b>	<b>100.0%</b>	<b>48</b>	<b>1,001,532</b>	<b>100.0%</b>	<b>37</b>

## Service Utilization by Number of Participants



## Service Utilization by Assets



# Total Plan Field Activity For Supervisory Unions

Field Activity	1st Quarter 2014	2nd Quarter 2014	3rd Quarter 2014	4th Quarter 2014	YTD Totals (01/01/14 - 09/30/14)
Group Meetings	5	15	20		40
Total Attendants	30	68	303		401
Total Appointments	161	254	138		553
New Enrollments	24	35	29		88
New Enrollments Annualized Contributions	\$106,400	\$143,875	\$102,976		\$353,251
Increases by AE	21	28	43		92
Increases by AE Annualized Contributions	\$12,935	\$72,814	\$67,980		\$153,729
Managed Account Participants - New	16	10	7		33
Roll Ins	\$565,565	\$279,863	\$148,614		\$994,042

# DISCLOSURES

**Core securities, when offered, are offered through GWFS Equities, Inc. and/or other broker dealers.**

GWFS Equities, Inc., Member FINRA/SIPC, is a wholly owned subsidiary of Great-West Life & Annuity Insurance Company. Great-West Financial® refers to products and services provided by Great-West Life & Annuity Insurance Company (GWL&A), Corporate Headquarters: Greenwood Village, CO; Great-West Life & Annuity Insurance Company of New York (GWL&A of NY), Home Office: White Plains, NY; and their subsidiaries and affiliates. The trademarks, logos, service marks, and design elements used are owned by GWL&A.