



Quarterly Plan Review

For the Period From January 1, 2016 to March 31, 2016

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PLAN SUMMARY

Total Assets

◆ Assets at March 31, 2016	\$53.03
◆ Less assets at December 31, 2015	<u>\$53.75</u>
◆ Asset change for the quarter	- \$0.72

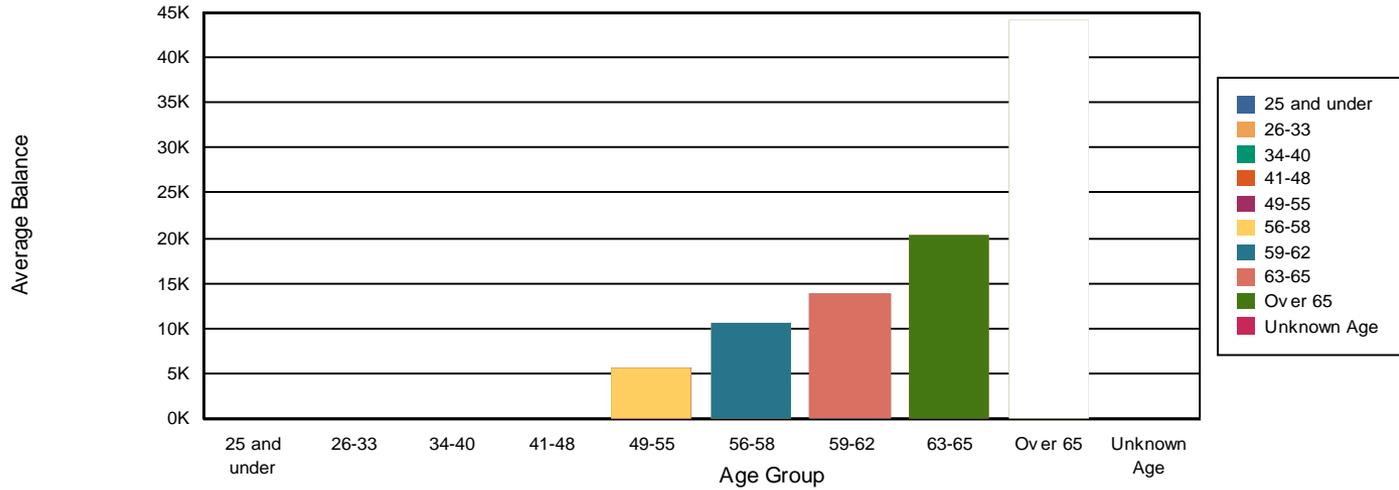
Asset Components

◆ Contributions for the quarter	\$0.00
◆ Less distributions for the quarter	-\$1.01
◆ Net investment gain for the quarter	<u>\$0.29</u>
◆ Asset change for the quarter	- \$0.72

PLAN SUMMARY

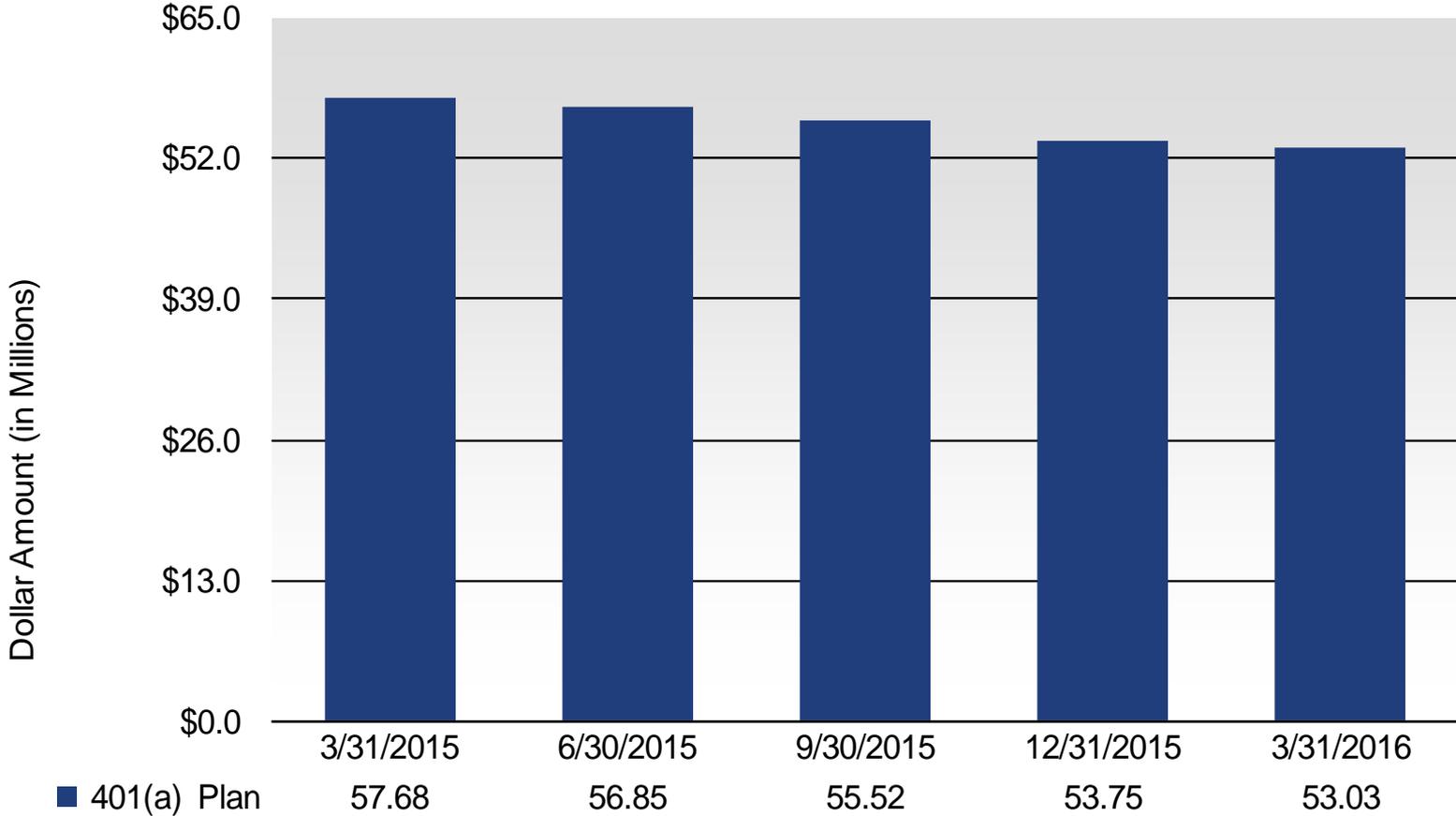
- ◆ Plan assets were at \$53.03 million as of March 31, 2016
- ◆ Plan assets decreased by \$0.72 million (1.3%) from January 1, 2016 to March 31, 2016
- ◆ Contributions were \$0.00 million from January 1, 2016 to March 31, 2016
- ◆ From January 1, 2016 to March 31, 2016 there were 1,404 participants

AVERAGE PARTICIPANT BALANCE BY AGE GROUP

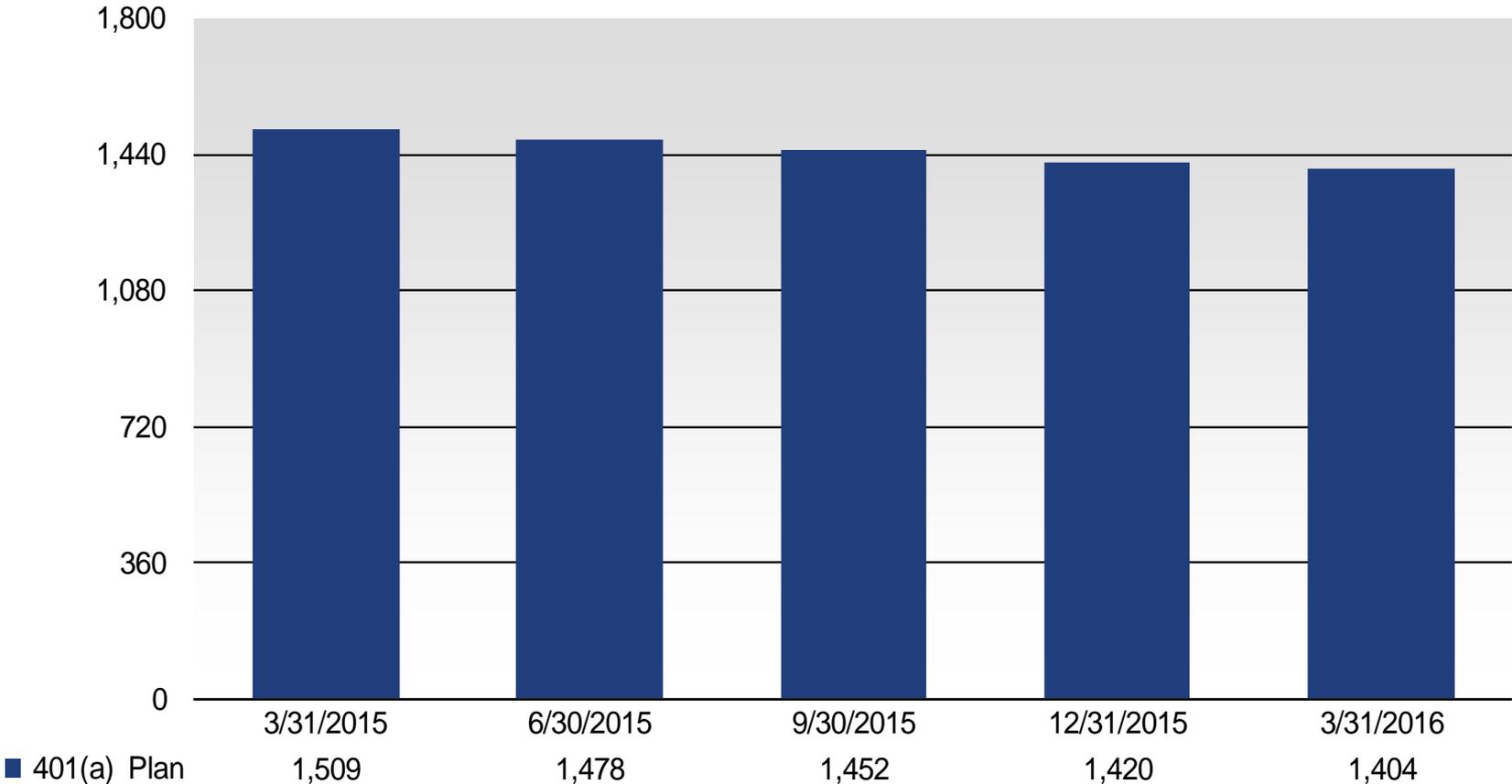


Participants With			
Age Group	Balances	Total Balance	Average Balance
25 and under	0	\$0.00	\$0.00
26-33	0	\$0.00	\$0.00
34-40	0	\$0.00	\$0.00
41-48	0	\$0.00	\$0.00
49-55	15	\$84,250.76	\$5,616.72
56-58	25	\$265,463.05	\$10,618.52
59-62	102	\$1,414,229.80	\$13,865.00
63-65	159	\$3,235,064.47	\$20,346.32
Over 65	1,086	\$48,026,830.53	\$44,223.60
Unknown Age	0	\$0.00	\$0.00
Summary	1,387	\$53,025,838.61	\$38,230.60

ASSET GROWTH



PLAN PARTICIPATION



BENEFIT PAYMENT DISTRIBUTION

	10/1/2015 to 12/31/2015			1/1/2016 to 3/31/2016		
	Amount	Pct	Count	Amount	Pct	Count
<u>Full Withdrawals</u>						
Benefit Payment	23	0.0%	1	0	0.0%	0
Death	233,370	11.1%	7	294,503	29.1%	6
Retirement	169,597	8.0%	4	25,648	2.5%	2
Separation of Service	202,226	9.6%	7	207,144	20.5%	4
Total Full Withdrawals:	605,215	28.7%	19	527,295	52.2%	12
<u>Partial Withdrawals</u>						
Benefit Payment	0	0.0%	0	2,594	0.3%	3
Death	47,930	2.3%	6	68,508	6.8%	4
Minimum Distribution	11,500	0.5%	5	9,203	0.9%	4
Retirement	32,503	1.5%	5	79,548	7.9%	2
Separation of Service	13,971	0.7%	3	22,486	2.2%	3
Total Partial Withdrawals:	105,904	5.0%	19	182,338	18.0%	16
<u>Periodic Payments</u>						
Beneficiary Payment	141,705	6.7%	38	34,283	3.4%	22
Death	25,021	1.2%	10	11,842	1.2%	6
Minimum Distribution	1,130,185	53.6%	411	160,274	15.9%	84
Retirement	101,309	4.8%	44	94,525	9.4%	40
Total Periodic Payments:	1,398,220	66.3%	503	300,924	29.8%	152
	2,109,339	100.0%	541	1,010,557	100.0%	180

KEYTALK® STATISTICS

Category	Plan Totals			
	10/1/2015 to 12/31/2015		1/1/2016 to 3/31/2016	
	Total	Pct	Total	Pct
Change Passcode	15	93.8%	23	100.0%
Inq Tran Hist	1	6.3%	-	0.0%
GRAND TOTAL	16	100.0%	23	100.0%

Avg Unique Callers Per Month	28	34
Avg Total Calls Per Month	41	48
Avg Rolled to Customer Service Per Month	27	34
Pct Transferred to CSR	65.9%	70.8%

INTERNET STATISTICS

Category	Plan Totals			
	10/1/2015 to 12/31/2015		1/1/2016 to 3/31/2016	
	Total	Pct	Total	Pct
Account And Certificates Overview	17	14.0%	20	13.9%
Allocation And Asset Allocation	3	2.5%	2	1.4%
Disbursement Summary	22	18.2%	29	20.1%
Address Change	-	0.0%	1	0.7%
Beneficiaries	1	0.8%	2	1.4%
Change Passcode	5	4.1%	7	4.9%
Disbursement Summary	22	18.2%	29	20.1%
Email Address	6	5.0%	11	7.6%
Indic Data	2	1.7%	3	2.1%
Inq Acct Bal	4	3.3%	1	0.7%
Inq Bal Comparison	-	0.0%	3	2.1%
Inq Bal History	5	4.1%	5	3.5%
Inq Bene	5	4.1%	5	3.5%
Inq Fund Overview	1	0.8%	-	0.0%
Inq Fund Returns	-	0.0%	1	0.7%
Inq Per Rate Return	6	5.0%	4	2.8%
Inq Rates	-	0.0%	1	0.7%
Inq Tran Hist	11	9.1%	5	3.5%
Inq Uval	-	0.0%	1	0.7%
Inquire Address	4	3.3%	7	4.9%
Order Passcode	3	2.5%	1	0.7%
Registration	3	2.5%	3	2.1%
Transaction Downloads	1	0.8%	3	2.1%
GRAND TOTAL	121	100.0%	144	100.0%

Avg Distinct Visitors Per Month	40	48
Avg Number of Successful Logins Per Month	96	120
Average # of Logins per Visitor	2.4	2.5

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