



Quarterly Plan Review

State of Vermont SDIA Plan

For the Period From January 1, 2014 to March 31, 2014



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PLAN SUMMARY

Total Assets

◆ Assets at March 31, 2014	\$62.90
◆ Less assets at December 31, 2013	<u>\$63.74</u>
◆ Asset change for the quarter	- \$0.84

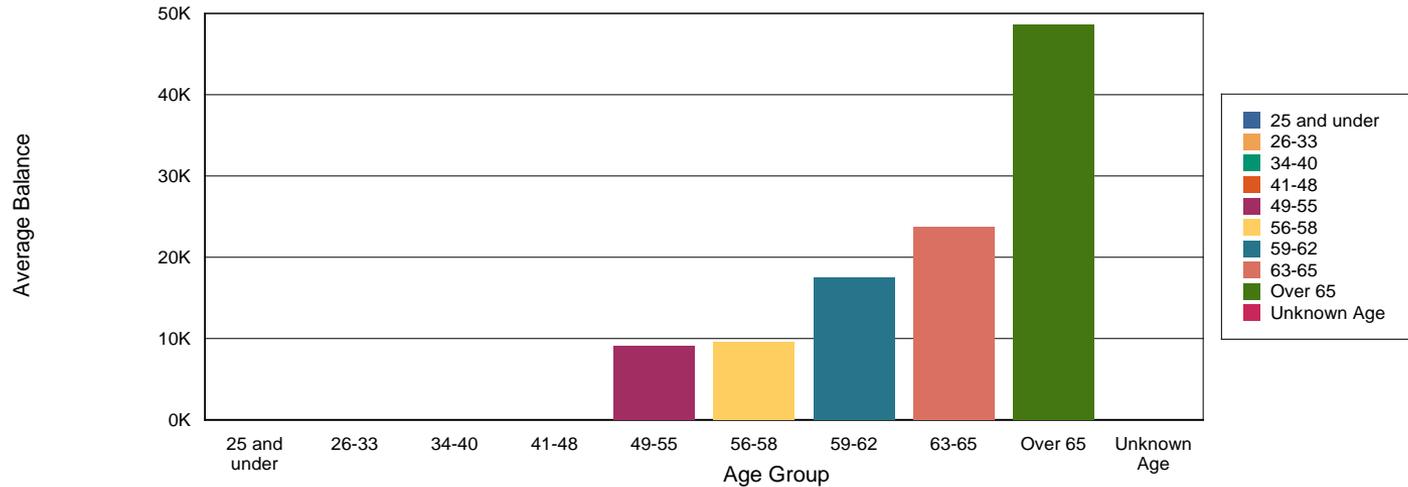
Asset Components

◆ Contributions for the quarter	\$0.00
◆ Less distributions for the quarter	-\$1.00
◆ Net investment gain for the quarter	<u>\$0.16</u>
◆ Asset change for the quarter	- \$0.84

PLAN SUMMARY

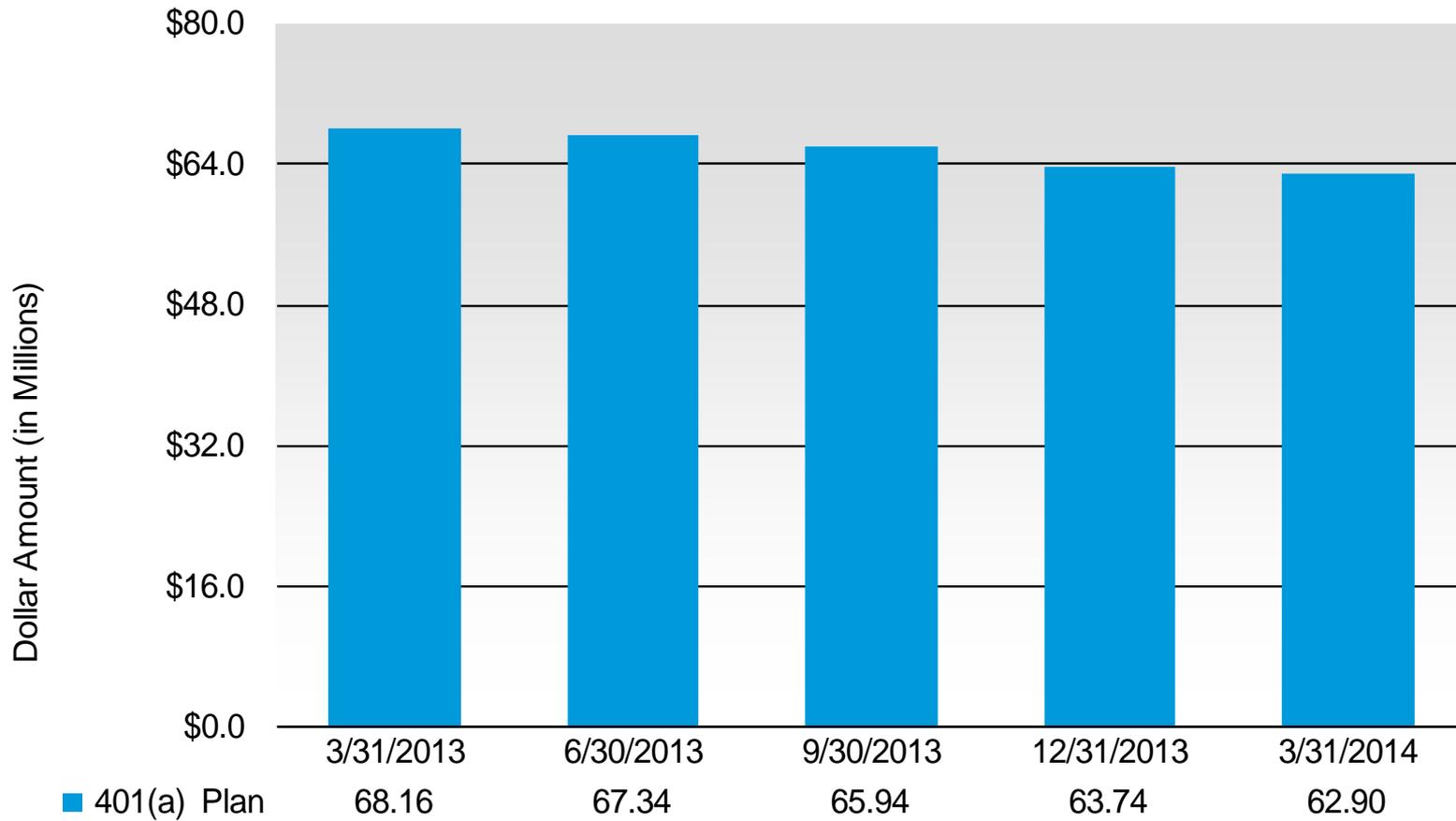
- ◆ Plan assets were at \$62.90 million as of March 31, 2014
- ◆ Plan assets decreased by \$0.84 million (1.3%) from January 1, 2014 to March 31, 2014
- ◆ Contributions were \$0.00 million from January 1, 2014 to March 31, 2014
- ◆ From January 1, 2014 to March 31, 2014 there were 1,607 participants

AVERAGE PARTICIPANT BALANCE BY AGE GROUP

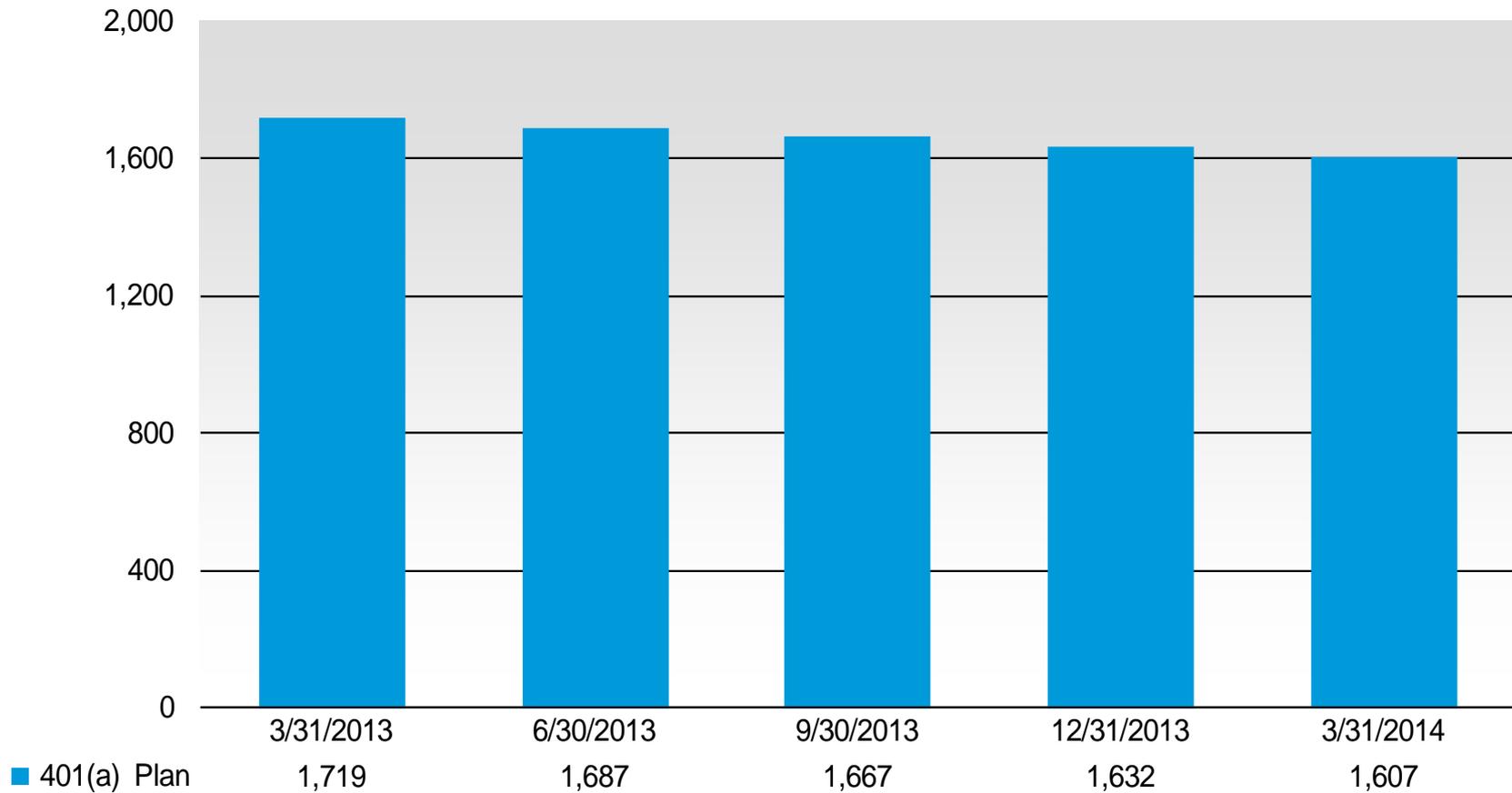


Age Group	Participants With Balances	Total Balance	Average Balance
25 and under	0	\$0.00	\$0.00
26-33	0	\$0.00	\$0.00
34-40	0	\$0.00	\$0.00
41-48	0	\$0.00	\$0.00
49-55	30	\$273,727.54	\$9,124.25
56-58	55	\$524,175.12	\$9,530.46
59-62	179	\$3,128,753.33	\$17,479.07
63-65	189	\$4,487,330.32	\$23,742.49
Over 65	1,121	\$54,483,366.85	\$48,602.47
Unknown Age	0	\$0.00	\$0.00
Summary	1,574	\$62,897,353.16	\$39,960.20

ASSET GROWTH



PLAN PARTICIPATION



BENEFIT PAYMENT DISTRIBUTION

	10/1/2013 to 12/31/2013			1/1/2014 to 3/31/2014		
	Amount	Pct	Count	Amount	Pct	Count
<u>Full Withdrawals</u>						
Benefit Payment	19,324	0.7%	1	384	0.0%	1
Death	223,153	8.6%	6	391,071	39.3%	13
Retirement	470,312	18.1%	14	163,264	16.4%	6
Separation of Service	281,547	10.8%	6	0	0.0%	0
Total Full Withdrawals:	994,336	38.2%	27	554,720	55.7%	20
<u>Partial Withdrawals</u>						
Death	53,910	2.1%	7	67,933	6.8%	8
Minimum Distribution	37,750	1.4%	12	12,362	1.2%	7
Retirement	69,621	2.7%	11	10,875	1.1%	3
Separation of Service	34,276	1.3%	5	37,956	3.8%	7
Total Partial Withdrawals:	195,558	7.5%	35	129,125	13.0%	25
<u>Periodic Payments</u>						
Beneficiary Payment	133,763	5.1%	35	50,212	5.0%	22
Death	10,218	0.4%	5	1,851	0.2%	1
Minimum Distribution	1,181,982	45.4%	428	151,666	15.2%	67
Retirement	88,525	3.4%	34	108,510	10.9%	38
Total Periodic Payments:	1,414,488	54.3%	502	312,239	31.3%	128
	2,604,382	100.0%	564	996,084	100.0%	173

KEYTALK® STATISTICS

Category	Plan Totals			
	10/1/2013 to 12/31/2013		1/1/2014 to 3/31/2014	
	Total	Pct	Total	Pct
Change Passcode	17	85.0%	27	93.1%
Inq Acct Bal	2	10.0%	2	6.9%
Inq Tran Hist	1	5.0%	-	0.0%
GRAND TOTAL	20	100.0%	29	100.0%

Avg Unique Callers Per Month	35	50
Avg Total Calls Per Month	54	74
Avg Rolled to Customer Service Per Month	37	51
Pct Transferred to CSR	68.5%	68.9%

INTERNET STATISTICS

Category	Plan Totals			
	10/1/2013 to 12/31/2013		1/1/2014 to 3/31/2014	
	Total	Pct	Total	Pct
Account And Certificates Overview	64	26.9%	144	31.9%
Allocation And Asset Allocation	7	2.9%	5	1.1%
Disbursement Summary	32	13.4%	44	9.8%
Address Change	1	0.4%	-	0.0%
Beneficiaries	2	0.8%	4	0.9%
Change Passcode	2	0.8%	3	0.7%
Disbursement Summary	32	13.4%	44	9.8%
Email Address	3	1.3%	4	0.9%
Indic Data	1	0.4%	5	1.1%
Inq Acct Bal	4	1.7%	5	1.1%
Inq Acct Sum	1	0.4%	1	0.2%
Inq Asset Alloc Comparison	-	0.0%	1	0.2%
Inq Bal Comparison	3	1.3%	6	1.3%
Inq Bal History	10	4.2%	13	2.9%
Inq Bene	11	4.6%	23	5.1%
Inq Elec Stmt	-	0.0%	1	0.2%
Inq Fund Overview	1	0.4%	1	0.2%
Inq Fund Prospectus	1	0.4%	1	0.2%
Inq Fund Returns	2	0.8%	1	0.2%
Inq Funds Trnd	1	0.4%	-	0.0%
Inq Per Rate Return	14	5.9%	11	2.4%
Inq Rates	-	0.0%	1	0.2%
Inq Tran Hist	26	10.9%	108	23.9%
Inq Trfs - Comp/Pend/Perd	-	0.0%	1	0.2%
Inq Uval	-	0.0%	1	0.2%
Inquire Address	11	4.6%	13	2.9%
Order Passcode	2	0.8%	-	0.0%
Registration	6	2.5%	10	2.2%
Transaction Downloads	1	0.4%	-	0.0%
GRAND TOTAL	238	100.0%	451	100.0%

Avg Distinct Visitors Per Month
 Avg Number of Successful Logins Per Month
 Average # of Logins per Visitor

104	115
185	232
1.8	2.0

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