

## State of Vermont 940040

Presented by: Gabriel D'Ulisse, Vice President and Managing Director

Prudential

As Of: December 31, 2021

Report contains information up through the last business day of end period.

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### **Plan Demographics Summary**

	1/1/2020- 12/31/2020	1/1/2021- 12/31/2021
Total Participants*	883	840
Active Participants	34	28
Terminated Participants	849	812
Average Participant Balance	\$36,006	\$34,755
Average Account Balance for Active Participants	\$25,616	\$29,753
Median Participant Balance	\$22,315	\$21,702
Median Participant Balance for Active Participants	\$11,563	\$13,571
Participants Age 50 and Over	882	839
Total Assets for Participants Age 50 and Over	\$31,774,120	\$29,175,467
Total Distributions	(\$3,579,596)	(\$3,184,551)
Percentage of Assets Distributed	11.3%	10.9%
Market Value Gain / Loss****	\$814,199	\$585,780
Total Participant Balances	\$31,793,065	\$29,194,293

<sup>\*</sup>Participant(s) with an account balance greater than \$0.

<sup>\*\*\*\*</sup>This is not the equivalent of a plan level return on investment due to the timing of additions, distributions and underlying investment performance.



#### **Plan Features**

Stable Value	12/31/2020	12/31/2021
Participation Rate in Stable Value	100.0%	100.0%
% of Plan Assets in Stable Value	100.0%	100.0%
Prudential % of Plan Assets in Stable Value - As of 12/31/2020	20.7%	

eDelivery	12/31/2020	12/31/2021
# of Participants Enrolled in eDelivery	172	169
# of Participants Affirmatively Elected eDelivery	172	168
# of Participants Defaulted into eDelivery	0	1
% of Participants in eDelivery	19.4%	20.1%
Prudential % of Participants in eDelivery - As of 12/31/2020	50.4	4%

### **Participant Activity**

Call Center	1/1/2020 - 12/31/2020	1/1/2021 - 12/31/2021
Total Call Volume	521	461

### **Transaction Summary**

Transactions	1/1/2020 - 12/31/2020	1/1/2021 - 12/31/2021
Distributions	936	1,231

eDelivery by Document Type	12/31/2020	12/31/2021
Statements	164	157
Confirms	171	165
Tax Forms	159	153
Plan Related Documents	N/A	161





### **Asset Allocation/Net Activity By Age**

January 1, 2021 to December 31, 2021

	35-44	55-64	65+	Total
Total Participant Balances	\$18,825	\$203,234	\$28,972,234	\$29,194,293
% Assets	0.1%	0.7%	99.2%	100.0%
Cash Distributions	(\$481)	(\$16,064)	(\$2,770,228)	(\$2,786,772)
Rollovers Out	\$0	(\$6,042)	(\$391,737)	(\$397,779)
Total (Cash Distributions + Rollovers Out)	(\$481)	(\$22,105)	(\$3,161,965)	(\$3,184,551)
Net Activity	(\$481)	(\$22,105)	(\$3,161,965)	(\$3,184,551)
Total Participants	1	26	813	840
Average Account Balance	\$18,825	\$7,817	\$35,636	\$34,755
Prudential Avg. Account Balance as of 12/31/2020	\$49,972	\$136,242	\$138,917	\$80,721
Median Account Balance	\$18,825	\$4,318	\$22,842	\$21,702
Prudential Median Account Balance as of 12/31/2020	\$34,065	\$86,341	\$121,113	\$77,565









### **Participant Distribution Statistics**

#### Amount of Withdrawals Taken

#### # of Withdrawals

	1/1/2020 -	1/1/2021 -			1/1/2020 -	1/1/2021 -		
Distribution Type	12/31/2020	12/31/2021	Change	% Change	12/31/2020	12/31/2021	Change	% Change
Termination	\$1,993,943	\$864,943	(\$1,129,000)	(57%)	240	204	(36)	(15%)
Required Minimum Distribution	\$506,228	\$1,203,281	\$697,052	138%	190	521	331	174%
Death Distribution	\$825,071	\$824,953	(\$118)	(0%)	93	128	35	38%
Installment Payment	\$321,159	\$294,931	(\$26,228)	(8%)	404	376	(28)	(7%)
Gross Adjustment	\$3	\$0	(\$3)	(100%)	1	0	(1)	(100%)
In-Service Withdrawal	(\$66,808)	(\$3,557)	\$63,252	(95%)	8	2	(6)	(75%)
Grand Total	\$3,579,596	\$3,184,551	(\$395,045)	(11%)	936	1,231	295	32%

1/1/2021 - 12/31/2021							
	Amou	int of Withdrawals	Taken		# of Withdrawals		
Distribution Sub-Type	Age < 50	Age >= 50	Total	Age < 50	Total		
Rollover	\$0	\$397,779	\$397,779	0	16	16	
Cash	\$481	\$2,786,291	\$2,786,772	1	1,214	1,215	
Grand Total	\$481	\$3,184,070	\$3,184,551	1	1,230	1,231	

Termination - A withdrawal that is taken when the participant is active and terminating from employment or is already in a 'Terminated' status.

Required Minimum Distribution - Minimum amounts that a participant must withdraw annually upon reaching a certain age or retirement. This would exclude any beneficiary or QDRO accounts.

Death Distribution - Distribution taken by a beneficiary. This could include required minimum distributions, installment payments, etc.

Installment Payment - An Installment distribution is a payment option that disburses funds over time (i.e. monthly, quarterly, yearly).

Gross Adjustment - The total of all adjustments made to an account or plan in absolute terms, regardless of whether or not the adjustments were positive or negative.

In-Service Withdrawal - A distribution that is taken while the participant is still active, before termination from employment.



**Participant Transaction Statistics** 

	1/1/2021 - 3/31/2021	4/1/2021 - 6/30/2021	7/1/2021 - 9/30/2021	10/1/2021 - 12/31/2021
Call Center				
Unique Callers	83	62	48	73
Total Call Volume	119	118	97	127
Participant Website				
Registered Participants	297	295	290	281
Unique Web Logins	143	128	125	126
Total Web Logins	693	759	686	667

Call Center Reason Category	1/1/2021 - 3/31/2021	4/1/2021 - 6/30/2021	7/1/2021 - 9/30/2021	10/1/2021 <b>-</b> 12/31/2021
Account Explanations	40	66	41	49
Allocation Changes & Exchange	0	0	0	1
Contributions	0	0	0	0
Disbursements	52	42	48	64
Enrollments	0	0	0	0
Forms	0	0	0	2
Fund Information	0	0	1	0
Hardships	0	0	0	0
IFX	0	0	0	0
IVR or Web Assistance	2	0	1	3
Loans	0	0	0	0
Other	1	2	1	2
Payment Questions	0	0	0	0
Plan Explanations	0	0	0	3
Regen Reg Letter	0	0	0	0
Status of Research	0	0	1	1
Tax Information	24	6	3	0
Website Processing	0	2	1	2
Total	119	118	97	127

#### Definitions:

**Unique Callers** – The number of individuals that spoke to a Participant Service Center Representative during the reporting period (e.g., If the same individual called five times during the reporting period, they would only be counted once).

**Total Call Volume** – The number of calls to a Participant Service Center Representative during the reporting period (e.g., If the same individual called five times during the reporting period, they would be counted five times).

Registered Participants - The total number of individuals that established an account as of the reporting end date, for which they can access their retirement plan via the Participant Website.

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