



# Quarterly Plan Review

For the Period From July 1, 2016 to September 30, 2016

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## EXECUTIVE SUMMARY

### Total Assets

◆ Assets at September 30, 2016	\$51.03
◆ Less assets at June 30, 2016	<u>\$52.72</u>
◆ Asset change for the quarter	- \$1.69

### Asset Components

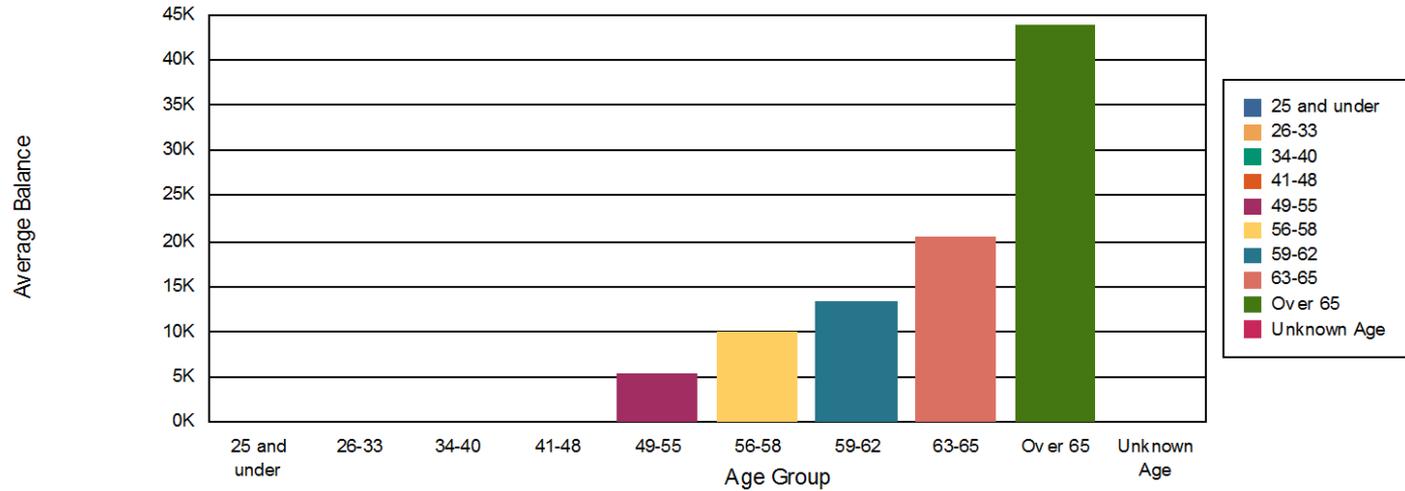
◆ Contributions for the quarter	\$0.00
◆ Less distributions for the quarter	-\$1.98
◆ Net investment gain for the quarter	<u>\$0.29</u>
◆ Asset change for the quarter	- \$1.69

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## EXECUTIVE SUMMARY

- ◆ Plan assets were at \$51.03 million as of September 30, 2016
- ◆ Plan assets decreased by \$1.69 million (3.2%) from July 1, 2016 to September 30, 2016
- ◆ Contributions were \$0.00 million from July 1, 2016 to September 30, 2016
- ◆ From July 1, 2016 to September 30, 2016 there were 1,376 participants

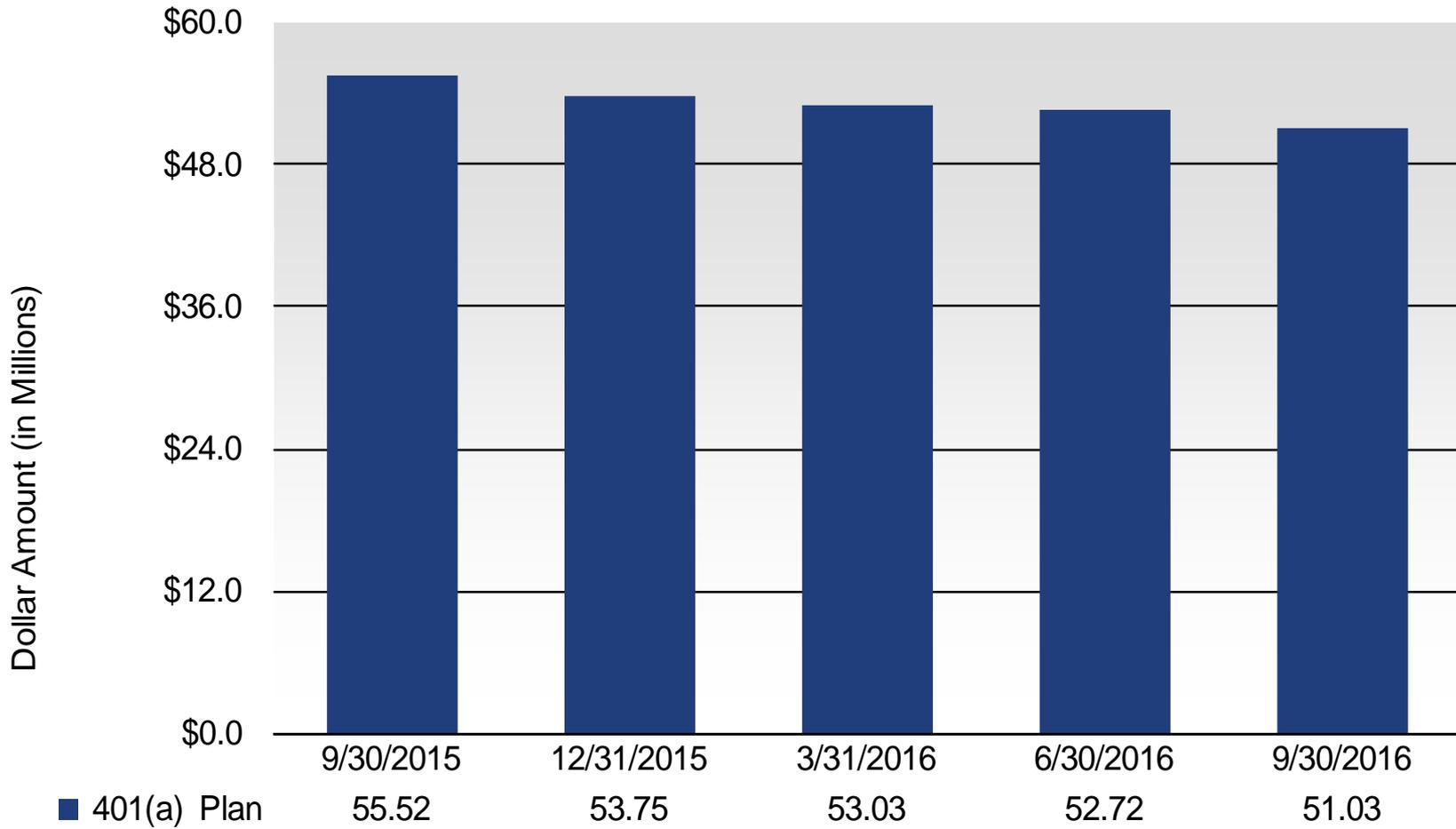
# AVERAGE PARTICIPANT BALANCE BY AGE GROUP



Participants With			
Age Group	Balances	Total Balance	Average Balance
25 and under	0	\$0.00	\$0.00
26-33	0	\$0.00	\$0.00
34-40	0	\$0.00	\$0.00
41-48	0	\$0.00	\$0.00
49-55	11	\$43,331.43	\$3,939.22
56-58	21	\$218,823.47	\$10,420.17
59-62	94	\$1,272,676.05	\$13,539.11
63-65	141	\$2,825,511.68	\$20,039.09
Over 65	1,083	\$46,664,902.80	\$43,088.55
Unknown Age	0	\$0.00	\$0.00
<b>Summary</b>	<b>1,350</b>	<b>\$51,025,245.43</b>	<b>\$37,796.48</b>

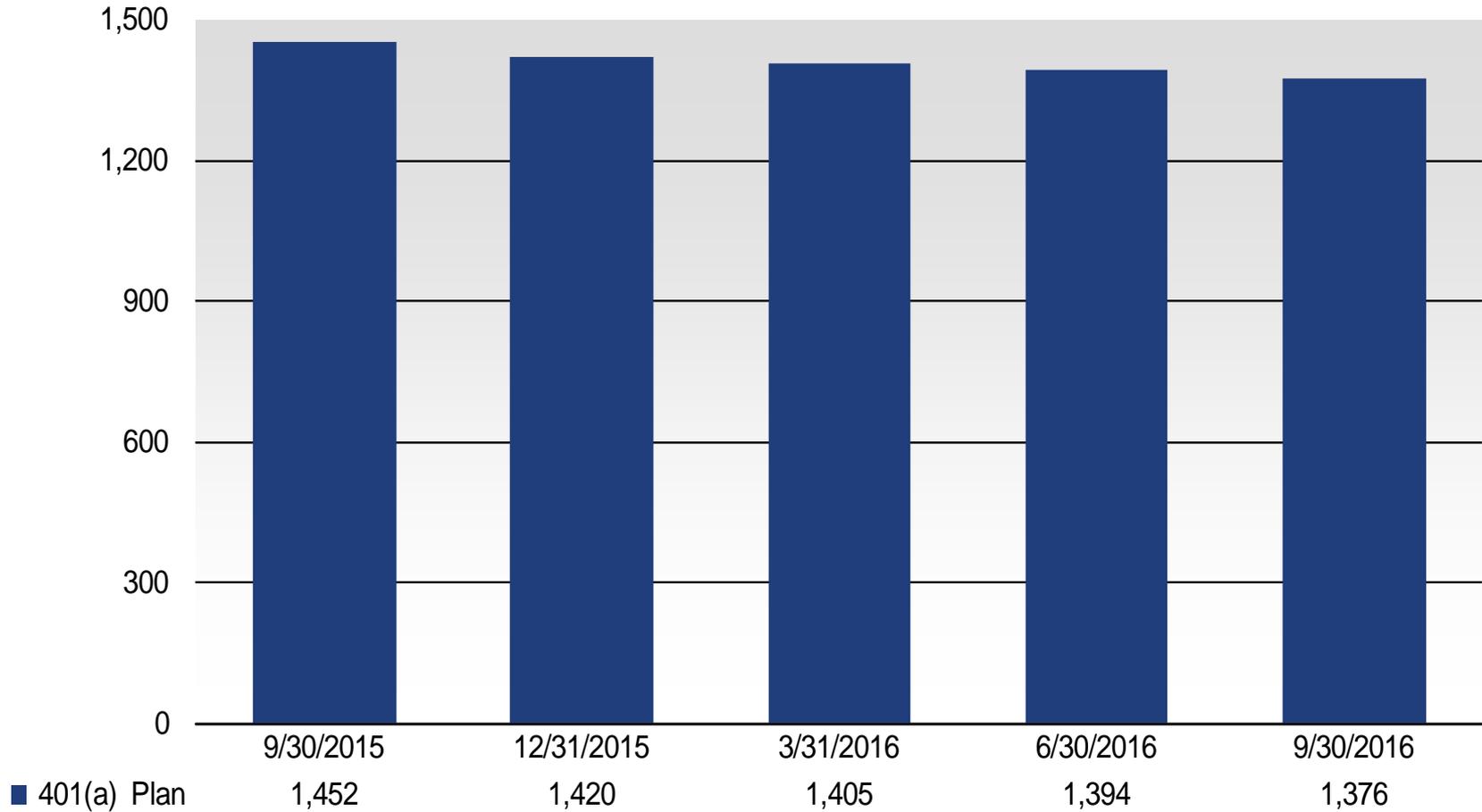
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# ASSET GROWTH



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# PLAN PARTICIPATION



# BENEFIT PAYMENT DISTRIBUTION

	4/1/2016 to 6/30/2016			7/1/2016 to 9/30/2016		
	Amount	Pct	Count	Amount	Pct	Count
<b><u>Full Withdrawals</u></b>						
Benefit Payment	6,600	1.0%	1	3,214	0.2%	2
Death	23,567	3.6%	1	367,547	18.6%	7
Retirement	154,498	23.5%	9	385,558	19.5%	11
Separation of Service	83,817	12.8%	5	302,459	15.3%	5
<b>Total Full Withdrawals:</b>	<b>268,482</b>	<b>40.9%</b>	<b>16</b>	<b>1,058,779</b>	<b>53.6%</b>	<b>25</b>
<b><u>Partial Withdrawals</u></b>						
Benefit Payment	1,500	0.2%	1	0	0.0%	0
Death	45,224	6.9%	5	138,564	7.0%	7
Minimum Distribution	1,776	0.3%	3	30,333	1.5%	8
Retirement	53,540	8.1%	4	36,678	1.9%	6
Separation of Service	45,271	6.9%	6	10,119	0.5%	2
<b>Total Partial Withdrawals:</b>	<b>147,310</b>	<b>22.4%</b>	<b>19</b>	<b>215,694</b>	<b>10.9%</b>	<b>23</b>
<b><u>Periodic Payments</u></b>						
Beneficiary Payment	48,299	7.4%	23	92,671	4.7%	33
Death	6,865	1.0%	3	32,506	1.6%	9
Minimum Distribution	110,077	16.8%	92	506,818	25.7%	190
Retirement	76,028	11.6%	37	69,172	3.5%	40
<b>Total Periodic Payments:</b>	<b>241,269</b>	<b>36.7%</b>	<b>155</b>	<b>701,166</b>	<b>35.5%</b>	<b>272</b>
	<b>657,061</b>	<b>100.0%</b>	<b>190</b>	<b>1,975,639</b>	<b>100.0%</b>	<b>320</b>

# KEYTALK® STATISTICS

Category	Plan Totals			
	4/1/2016 to 6/30/2016		7/1/2016 to 9/30/2016	
	Total	Pct	Total	Pct
Change Passcode	13	86.7%	13	100.0%
Inq Acct Bal	2	13.3%	-	0.0%
Inq Rates	-	0.0%	-	0.0%
Order Passcode	-	0.0%	-	0.0%
Inq Tran Hist	-	0.0%	-	0.0%
Inq Uval	-	0.0%	-	0.0%
Req Pin	-	0.0%	-	0.0%
<b>GRAND TOTAL</b>	<b>15</b>	<b>100.0%</b>	<b>13</b>	<b>100.0%</b>

Avg Unique Callers Per Month	27	22
Avg Total Calls Per Month	38	31
Avg Rolled to Customer Service Per Month	23	23
Pct Transferred to CSR	60.5%	74.2%

# INTERNET STATISTICS

Category	Plan Totals			
	4/1/2016 to 6/30/2016		7/1/2016 to 9/30/2016	
	Total	Pct	Total	Pct
Account And Certificates Overview	21	19.6%	21	15.0%
Allocation And Asset Allocation	2	1.9%	6	4.3%
Disbursement Summary	17	15.9%	17	12.1%
Address Change	-	0.0%	1	0.7%
Beneficiaries	1	0.9%	2	1.4%
Change Passcode	4	3.7%	7	5.0%
Disbursement Summary	17	15.9%	17	12.1%
Email Address	7	6.5%	9	6.4%
Indic Data	2	1.9%	3	2.1%
Inq Acct Bal	2	1.9%	4	2.9%
Inq Acct Sum	-	0.0%	-	0.0%
Inq Asset Alloc Comparison	-	0.0%	1	0.7%
Inq Bal Comparison	2	1.9%	2	1.4%
Inq Bal History	4	3.7%	6	4.3%
Inq Bene	5	4.7%	8	5.7%
Inq Elec Stmt	-	0.0%	-	0.0%
Inq Fund Overview	-	0.0%	4	2.9%
Inq Fund Prospectus	-	0.0%	1	0.7%
Inq Fund Returns	-	0.0%	2	1.4%
Inq Funds Trnd	-	0.0%	-	0.0%
Inq O/L Forms	-	0.0%	-	0.0%
Inq Online Prospectus	-	0.0%	-	0.0%
Inq Per Rate Return	3	2.8%	7	5.0%
Inq Rates	-	0.0%	1	0.7%
Inq Stmt On Demand	-	0.0%	-	0.0%
Inq Tran Hist	2	1.9%	5	3.6%
Inq Trfs - Comp/Pend/Perd	-	0.0%	-	0.0%
Inq Uval	-	0.0%	-	0.0%
Inquire Address	11	10.3%	11	7.9%
Order Passcode	3	2.8%	1	0.7%
Registration	4	3.7%	4	2.9%
Transaction Downloads	-	0.0%	-	0.0%
<b>GRAND TOTAL</b>	<b>107</b>	<b>100.0%</b>	<b>140</b>	<b>100.0%</b>
Avg Distinct Visitors Per Month	41		45	
Avg Number of Successful Logins Per Month	92		105	
Average # of Logins per Visitor	2.2		2.3	

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# DISCLOSURES

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