



Single Deposit Investment Account 940040

Plan Summary

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Vice President and Managing Director

As of: **March 31, 2020**

*Report contains information up
through the last business day of
the period end.*

Plan Summary and Benchmark Trends

Plan Demographics Summary

	1/1/2019- 3/31/2019	1/1/2020- 3/31/2020
Total Participants*	1,044	925
Active Participants	301	35
Terminated Participants	738	890
Multiple Status Participants***	5	0
Average Participant Balance	\$35,908	\$36,292
Average Account Balance for Active Participants	\$19,300	\$24,539
Median Participant Balance	\$21,924	\$22,163
Median Participant Balance for Active Participants	\$11,733	\$10,375
Participants Age 50 and Over	1,043	924
Total Assets for Participants Age 50 and Over	\$37,449,795	\$33,551,367
Total Distributions	(\$1,847,306)	(\$1,185,826)
Percentage of Assets Distributed	4.9%	3.5%
Market Value Gain / Loss****	(\$3,788,377)	(\$2,731,611)
Total Participant Balances	\$37,487,907	\$33,570,470

*Participant(s) with an account balance greater than \$0.

*** Participant(s) with an account balance greater than \$0 in more than one participant status category (e.g. Active status in one subplan but Terminated status in another subplan).

****This is not the equivalent of a plan level return on investment due to the timing of additions, distributions and underlying investment performance.

Plan Features

Stable Value	3/31/2019	3/31/2020
Participation Rate in Stable Value	100.0%	100.0%
% of Plan Assets in Stable Value	100.0%	100.0%
Prudential % of Plan Assets in Stable Value - As of 12/31/2019	22.1%	

Participant Activity

Call Center	1/1/2019 - 3/31/2019	1/1/2020 - 3/31/2020
Total Call Volume	353	167

Transaction Summary

Transactions	1/1/2019 - 3/31/2019	1/1/2020 - 3/31/2020
Distributions	289	229

Asset Allocation/Net Activity By Age

January 1, 2020 to March 31, 2020

	35-44	55-64	65+	Total
Total Participant Balances	\$19,104	\$529,253	\$33,022,113	\$33,570,470
% Assets	0.1%	1.6%	98.4%	100.0%
Cash Distributions	\$0	\$16,847	(\$892,572)	(\$875,725)
Rollovers Out	\$0	\$0	(\$310,101)	(\$310,101)
Total (Cash Distributions + Rollovers Out)	\$0	\$16,847	(\$1,202,673)	(\$1,185,826)
Net Activity	\$0	\$16,847	(\$1,202,673)	(\$1,185,826)
Total Participants	1	57	867	925
Average Account Balance	\$19,104	\$9,285	\$38,088	\$36,292
<i>Prudential Avg. Account Balance as of 12/31/2019</i>	<i>\$46,246</i>	<i>\$123,641</i>	<i>\$125,460</i>	<i>\$73,876</i>
Median Account Balance	\$19,104	\$5,522	\$23,857	\$22,163
<i>Prudential Median Account Balance as of 12/31/2019</i>	<i>\$31,729</i>	<i>\$78,108</i>	<i>\$116,384</i>	<i>\$70,895</i>

Plan Activity

Participant Distribution Statistics

Distribution Type	Amount of Withdrawals Taken				# of Withdrawals			
	1/1/2019 - 3/31/2019	1/1/2020 - 3/31/2020	Change	% Change	1/1/2019 - 3/31/2019	1/1/2020 - 3/31/2020	Change	% Change
Termination	\$1,324,315	\$819,316	(\$504,999)	-38%	72	69	(3)	-4%
Death Distribution	\$263,619	\$151,741	(\$111,878)	-42%	42	17	(25)	-60%
Installment Payment	\$115,295	\$99,470	(\$15,825)	-14%	109	101	(8)	-7%
Required Minimum Distribution	\$96,866	\$91,894	(\$4,972)	-5%	46	38	(8)	-17%
In-Service Withdrawal	\$47,211	\$23,405	(\$23,806)	-50%	20	4	(16)	-80%
Grand Total	\$1,847,306	\$1,185,826	(\$661,479)	-36%	289	229	(60)	-21%

1/1/2020 - 3/31/2020						
Distribution Sub-Type	Amount of Withdrawals Taken			# of Withdrawals		
	Age < 50	Age >= 50	Total	Age < 50	Age >= 50	Total
Rollover	\$0	\$310,101	\$310,101	0	7	7
Cash	\$0	\$875,725	\$875,725	0	222	222
Grand Total	\$0	\$1,185,826	\$1,185,826	0	229	229

Termination - A withdrawal that is taken when the participant is active and terminating from employment or is already in a 'Terminated' status.

Death Distribution - Distribution taken by a beneficiary. This could include required minimum distributions, installment payments, etc.

Installment Payment - An Installment distribution is a payment option that disburses funds over time (i.e. monthly, quarterly, yearly).

Required Minimum Distribution - Minimum amounts that a participant must withdraw annually upon reaching a certain age or retirement. This would exclude any beneficiary or QDRO accounts.

In-Service Withdrawal - A distribution that is taken while the participant is still active, before termination from employment.

Participant Transaction Statistics

	7/1/2019 - 9/30/2019	10/1/2019 - 12/31/2019	1/1/2020 - 3/31/2020
Call Center			
Unique Callers	128	128	100
Total Call Volume	210	200	167
Participant Website			
Unique Web Logins	131	112	176
Total Web Logins	741	823	1,090

Call Center Reason Category	7/1/2019 - 9/30/2019	10/1/2019 - 12/31/2019	1/1/2020 - 3/31/2020
Account Explanations	96	81	75
Allocation Changes & Exchange	0	0	1
Contributions	0	2	0
Disbursements	100	104	57
Enrollments	0	0	0
Forms	0	3	2
Fund Information	1	1	2
Hardships	0	0	0
IFX	0	0	0
IVR or Web Assistance	0	0	7
Loans	0	0	0
Other	9	4	1
Payment Questions	0	0	0
Plan Explanations	1	3	5
Regen Reg Letter	0	0	0
Status of Research	3	1	1
Tax Information	0	0	14
Website Processing	0	1	2
Total	210	200	167

Definitions:

Unique Callers – The number of individuals that spoke to a Participant Service Center Representative during the reporting period (e.g., If the same individual called five times during the reporting period, they would only be counted once).

Total Call Volume – The number of calls to a Participant Service Center Representative during the reporting period (e.g., If the same individual called five times during the reporting period, they would be counted five times).

Assets and contributions reflect actual participant account balances and do not include outstanding loan balances, forfeitures, and / or expense account assets.

Customer should promptly report any inaccuracy or discrepancy to the brokerage firm(s).

All oral communications should be re-confirmed in writing to protect the customer's legal rights, including rights under the Securities Investor Protection act (SIPA).

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Prudential's Book of Business averages are as of 12/31/2019.



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